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QUESTION 1

A customer asks about the competitive advantages of the HPE Storage portfolio products. Where is the information located.

- A. HPE SAN Design Guide
- B. HPE Storage Product Selector
- C. HPE Storage Sizer
- D. HPE Sales Builder for Windows

Correct Answer: B

QUESTION 2

Which HPE ProLiant Embedded Management tool can be used to access server contract and warranty information?

- A. HPE Smart Update Manager
- B. HPE iLO
- C. HPE Insight Online
- D. HPE Intellegent Provisioning

Correct Answer: C

QUESTION 3

What are two competitive differentiators for HPE StoreEasy? (Select two)

- A. is compatible with a larger number of interface add-on cards
- B. B. keeps data secure through an integrated anti-virus server
- C. C. continuously monitors performance through HPE iLO
- D. D. integrates with Windows Active Directory, Distributed File System, and Power Shell
- E. E. has factory preconfigured hardware and a preinstalled storage operating system

Correct Answer: DE

QUESTION 4

Which key customer challenges can be addressed by an HPE Storage solution? (Select two).



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- A. managing data growth.
- B. securing remote access devices
- C. improving data backup and recovery
- D. deploying applications throughout the company.
- E. improving network latency.

Correct Answer: AC

QUESTION 5

Which HPE server series is targeted at SMB customers?

- A. HPE Integrity servers
- B. HPE Moonshot servers
- C. HPE Apollo HPC servers
- D. HPE ProLiant DL servers

Correct Answer: D

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