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QUESTION 1

What is one customer challenge that traditional campus networks face?

- A. IT uses a single management tool for both wired and wireless networks, which limits efficiency
- B. Inconsistent wired and wireless user experience limits productivity.
- C. Voice, video, and data traffic must be separated onto their own networks
- D. There is insufficient use of wireless networks to justify the investment in mobility solutions

Correct Answer: B

QUESTION 2

What is a cost effective entry-level SAN for a customer that is implementing virtualization?

- A. HPE StoreEver LTO
- B. HPE MSA
- C. HPE StoreOnce VSA
- D. HPE StoreEver Library

Correct Answer: B

QUESTION 3

Which competitor has no tower server offering to compete with HPE ProLiant Gen9 Tower servers?

- A. Dell
- B. Cisco
- C. IBM
- D. Lenovo

Correct Answer: B

QUESTION 4

Which business benefits does HPE OneView provide to SMB customers? (Select two.)

- A. HPE OneView increases the need to provide proactive service and support.
- B. HPE OneView increases the number of skilled system administrators.



- C. HPE OneView reduces unplanned outages.
- D. HPE OneView increases IT staff productivity.
- E. HPE OneView increases the time period for standard maintenance.

Correct Answer: CD

QUESTION 5

Which customer trigger can be addressed with Instant performance from Aruba Instant Access Points?

- A. The customer does not have an adequate number of IT professionals who have wireless knowledge.
- B. The Wi-Fi network was a significant investment for the customer.
- C. The Wi-Fi network does not meet the customer's business needs
- D. The Wi-Fi network is difficult to manage.

Correct Answer: C

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