



# HPE2-E68<sup>Q&As</sup>

Introduction to Selling HPE Solutions

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#### QUESTION 1

What is one advantage of SSD storage media over HDD storage media?

- A. SSDs significantly improve I/O performance over HDDs.
- B. SSDs can be used in a block storage solution while HDDs cannot.
- C. SSDs offer much high capacities than HDDs.
- D. SSDs offers a much lower price point than HDDs.

Correct Answer: C

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#### QUESTION 2

What is a feature of fully managed HPE OfficeConnect Switches?

- A. They support backplane stacking, so one switch can manage the entire stack.
- B. They allow full control over all ports and offer multiple configuration options.
- C. They can be managed by either Aruba Central or Airwave.
- D. Any one device can manage all others through SNMP management features.

Correct Answer: C

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#### QUESTION 3

How can HPE OneView make your IT teams more effective and productive? (Select two.)

- A. It can manage software updates for all major operating systems and applications.
- B. It provides a specialized interface to accommodate each server model.
- C. It provides an activity feed with real time alerts.
- D. It offers the ability to use Telnet or SSH for management viewing.
- E. It offers a single-pane-of-glass view for managing all HPE servers.

Correct Answer: CD

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#### QUESTION 4

For which type of business is the Aruba AirWave designed?

- A. businesses that want to a simple and comprehensive solution for controlling BYOD devices



- B. businesses that want to own their management infrastructure
- C. businesses that want the flexibility of a subscription-based management solution
- D. businesses that want the convenience of a cloud-based management solution

Correct Answer: A

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#### QUESTION 5

A customer needs a fixed port switch that will support 10GB connections and backplane stacking. Which Aruba switch meets this customer's needs?

- A. Aruba Instant 325.
- B. Aruba 2930F.
- C. Aruba 5400R.
- D. Aruba 3810.

Correct Answer: D

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