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QUESTION 1

What advantage does the HPE SimpliVity deduplication feature provide?

- A. The deduplication feature runs periodically on the storage devices, continually compressing data and freeing up storage space.
- B. The always-on deduplication feature ensures that data is deduped on the first I/O.
- C. SimpliVity uses a proprietary hypervisor, which dedupes the data before it is sent to the Data Virtualization Layer.
- D. SimpliVity saves the data to disk before deduping it, ensuring no data loss.

Correct Answer: B

QUESTION 2

Which challenge might you face when discussing server solutions with your SMB?

- A. A majority of SMBs do not plan to upgrade their infrastructure over the next two years.
- B. They think "one size fits all," meaning that vendors offer one server that meets the needs of 90% of SMBs.
- C. They are not very concerned about cyber attacks so security is not a top priority for them.
- D. SMBs with few IT resources may be considering public cloud solutions.

Correct Answer: D

QUESTION 3

Which server solution gives customers a subscription-based, managed server?

- A. HPE ProLiant DL385 Gen10 server
- B. HPE ProLiant ML380 Gen10 server
- C. HPE ProLiant Easy Connect ML110 D. HPE ProLiant DL560 Gen10 server

Correct Answer: C

Reference: <https://www8.hp.com/us/en/hp-news/press-release.html?id=2212173>

QUESTION 4

Which management tool ensures HPE ProLiant server is cooled properly and monitors memory, processors, and power supplies?

- A. HPE iLo



B. HPE Intelligent Tuning

C. HPE Insight Online

D. HPE UEFI

Correct Answer: A

Reference: https://support.hpe.com/hpsc/doc/public/display?docId=emr_na00043114en_usanddocLocale=en_US

QUESTION 5

Which question can open the discussion for solutions such as HPE StoreOnce and HPE Nimble Adaptive Flash Arrays with Veeam?

A. How agile are your DevOps processes?

B. What level of performance do your databases require?

C. How virtualized is your environment?

D. What effects do downtime have on your business?

Correct Answer: C

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