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QUESTION 1

After hearing about HPE GreenLake, a CIO tells you that he thinks that purchasing hardware is more cost-effective than pay-as-you-go. How should you respond?

- A. Have you done a cost analysis of OpEx versus CapEx to determine which better meets your company's needs?
- B. Have you considered the TCO, which includes the cost of managing and maintaining the over-provisioned equipment?
- C. Would you consider HPE GreenLake if I offered you a discount for the first six months?
- D. Which public cloud are you using because some cloud providers charge a premium when you use extra capacity?

Correct Answer: B

QUESTION 2

What is one benefit of HPE Synergy for customers who want to start containerizing their applications?

- A. HPE Synergy helps customers to reduce deployment time for Red Hat OpenShift Container Platform from days to hours.
- B. HPE Synergy is specifically designed to run containerized workloads rather than traditional or virtualized workloads.
- C. HPE Synergy includes a self-service catalog that enables developers to provision container platforms without help from IT.
- D. HPE Synergy helps customers replace their existing continuous integration/continuous deployment (CI/ CD) tools with end-to-end HPE Synergy automation tools.

Correct Answer: A

Reference: <https://community.hpe.com/t5/Servers-The-Right-Compute/Built-in-data-protection-Red-HatOpenShift-Container-Platform/ba-p/7058465#.XpHWQ5pRWQ4>

QUESTION 3

What is one drawback of traditional private cloud solutions as compared to public cloud?

- A. Traditional private cloud solutions have a CAPEX model, rather than pay-as-you-go like public cloud.
- B. Traditional private cloud solutions lead to more unexpected costs than public cloud.
- C. Traditional private cloud solutions make it harder for the company to audit regulatory compliance than with public cloud.
- D. Traditional private cloud solutions almost always have a higher TCO than public cloud.

Correct Answer: B



QUESTION 4

What is a key distinguishing feature of HPE composable infrastructure solutions?

- A. HPE provides separate, dedicated infrastructure solutions for storage, compute, and networking so that each solution is optimized for its function.
- B. HPE provides all the automation tools that customers might require so that customers can eliminate existing tools and reduce costs.
- C. HPE gives customers a choice of how they deploy workloads on the infrastructure, whether on bare metal, virtualized, or in containers.
- D. HPE composable infrastructure solutions do not include an API so that customers can choose their own preferred API for programming the solution.

Correct Answer: C

Reference: <https://www.hpe.com/us/en/what-is/composable-infrastructure.html>

QUESTION 5

What is one benefit of HPE InfoSight?

- A. It simplifies lifecycle operations with workflows.
- B. It decreases time spent provisioning hardware.
- C. It provides template-based orchestration.
- D. It lowers IT operating expenditures.

Correct Answer: D

Reference: <https://www.1rti.com/the-advantages-of-hpe-infosight/>

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