



# HPE2-E72<sup>Q&As</sup>

Selling HPE Hybrid Cloud Solutions

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#### QUESTION 1

What issue with public cloud leads some companies to move workloads back on-premises?

- A. Limited scalability
- B. Time consuming manual configuration
- C. Underutilized resources
- D. Lack of control

Correct Answer: D

Reference: <https://www.hpe.com/us/en/insights/articles/decision-guide-public-cloud-versus-on-premstorage-1701.html>

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#### QUESTION 2

What is one distinguishing characteristic of HPE InfoSight?

- A. It increases durability for data stored in the cloud by using multiple cloud providers.
- B. It gives customers deep insight into the packets that flow across the data center and into the cloud.
- C. It uses User and Endpoint Behavior Analysis (UEBA) to detect suspicious behavior.
- D. It helps find issues that cut across siloes with cross-stack analytics.

Correct Answer: D

Reference: <https://www.insight.com/maintenance/maintenance.html>

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#### QUESTION 3

Why is a Unified API a critical component of composability?

- A. It exposes the Artificial Intelligence (AI) features that are embedded in HPE InfoSight.
- B. It provides a container run-time environment for DevOps, which speeds up application development.
- C. It enables customers to use the tools they prefer to further orchestrate their environment.
- D. It helps customers establish silos for different workloads, making it easier to manage the infrastructure.

Correct Answer: C

Reference: <https://h20195.www2.hpe.com/V2/getpdf.aspx/4AA5-8813ENW.pdf?> (8)

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#### QUESTION 4



What is one major challenge that keeps many customers from obtaining insights from their data?

- A. Their data is spread across a complex hybrid environment
- B. Their C-level executives do not recognize the value of analytics
- C. They cannot afford to store their data on flash drives
- D. They have not collected enough data to analyze

Correct Answer: A

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#### QUESTION 5

What is one challenge many customers face in implementing containers?

- A. While IT sees the value of containers, developers are reluctant to deploy them.
- B. The options for container solutions can be confusing to distinguish.
- C. There are not enough options for container solutions in the market.
- D. Their environments are virtualized, and containers and virtualization cannot coexist.

Correct Answer: B

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