

# HPE2-E75<sup>Q&As</sup>

Selling HPE Edge-to-Cloud Solutions (2021)

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#### **QUESTION 1**

What is one way to explain the benefits of HPE Synergy fluid resource pools to a customer?

- A. Fluid resource pools support workload-specific processing, whichoptimizes task processing.
- B. Fluid resource pools offer always-on data deduplication and compression.
- C. Fluid resource pools liberate resources stranded in silos, which reduces over- provisioning and CAPEX.
- D. Fluid resource pools enable developers to customize networking functions dynamically in real time.

Correct Answer: A

#### **QUESTION 2**

What goal does a customer who plans to implement DevOps have?

- A. to develop a more efficient way to use office space
- B. to enhance the operational efficiency of SQL databases
- C. to use unified communications (UC) to help employees collaborate
- D. to make IT more responsive to developers\\' needs

Correct Answer: D

#### **QUESTION 3**

Which type of digital disruption technology is so essential to real-time decision making that it is expected to support all IoT efforts within the next few year.

- A. composable infrastructure
- B. virtual reality
- C. augmented reality
- D. artificial intelligence

Correct Answer: D

#### **QUESTION 4**

What is one way mat the HPE strategy addresses the challenges created by the new IT trends?

A. It eliminates the risks created by the shift away from servers and storage to hyperconverged



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- B. It gives customers the ability to harness the explosion of data from the edge to the core.
- C. It is designed to migrate customers from traditional IT solutions and private clouds.
- D. It provides guidelines for regulating AI and machine learning solutions in corporate environments

Correct Answer: A

### **QUESTION 5**

Which desire indicates a customer who is interested in transforming to an IT as a Service (ITaaS) approach?

- A. The customer wants deep insights into big data collected at the edge.
- B. The customer wants to reduce costs and regain control of the data center.
- C. The customer wants to accelerate provisioning to provide on-demand IT.
- D. The customer wants to improve user experience in an open office environment.

Correct Answer: C

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