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QUESTION 1

What is one way that the HPE strategy addresses the challenges created by the new IT trends?

- A. It eliminates the risks created by the shift away from servers and storage to hyperconverged
- B. It gives customers the ability to harness the explosion of data from the edge to the core.
- C. It is designed to migrate customers from traditional IT solutions and private clouds.
- D. It provides guidelines for regulating AI and machine learning solutions in corporate environments

Correct Answer: A

QUESTION 2

A customer wants to keep workloads on-premises but also likes the public cloud model of paying for just the IT resources they consume. What customer needs?

- A. HPE Flexible Capacity
- B. HPE hyperconverged infrastructure
- C. HPE Synergy
- D. HPE Machine

Correct Answer: A

QUESTION 3

What is one reason that companies are turning to virtualized desktop infrastructure (VDI) solutions?

- A. Deploying VDI takes less advance planning than enabling users to access resources through a VPN.
- B. VDI ensures that the data users access most often is stored locally and is easily accessible.
- C. IT can manage the desktop environment much more easily and quickly with VDI.
- D. VDI often provides twice the performance of traditional desktop infrastructure.

Correct Answer: C

QUESTION 4

Which business sector is an ideal target for HPE Intelligent Edge solutions that help to transform the customer experience?



- A. hospitality
- B. government
- C. manufacturing
- D. shipping

Correct Answer: C

QUESTION 5

How should you respond to a customer who has questions or concerns about the number of HPE spinoffs and acquisitions in the last few years?

- A. These changes give HPE the ability to be more innovative and to respond more quickly to technology changes.
- B. These changes allow HPE to focus on products and solutions, and eliminate professional services from their offerings.
- C. These changes did not affect the company's portfolio, so you do not need to be concerned about them.
- D. These changes were required in order to divest the company of all networking solutions and services.

Correct Answer: A

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