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QUESTION 1

How does the new HPE Cloud Cruiser product help customers manage and optimize IT usage in their organization?

A. with flash storage capabilities

B. via a suite of management and security platforms

C. throughconsumption analytics software

D. with entity behavior analytics

Correct Answer: D

QUESTION 2

Which customer would be a good candidatefor HPE Flexible Capacity?

A. a company that is purchasing some services in public cloud but is concerned about public cloud security

B. a company that recently updated their data center and anticipates no further updates for at least a year

C. a companythat does not think pay-as-you-go funding options ultimately benefit companies and that wants to maintain a CAPEX model

D. a small company that wants to move from a small on-premises network to public cloud

Correct Answer: A

QUESTION 3

Which question can help you uncover a customer\\'s desired business outcomes?

A. Which areas of your business are over performing and underperforming?

B. Which IT solution do you think would deliver the most value to your business?

C. What kind of a return on investment do you expect for your IT projects?

D. How will you fund your company\\'s digital transformation?

Correct Answer: A

QUESTION 4

What is one reason that companies are turning to virtualized desktop infrastructure (VDI) solutions?

A. VDI often provides twice the performance of traditional desktop infrastructure.

B. Deploying VDI takes less advance planning than enabling users to access resources through a VPN.

C. VDI ensures that the data users access most often is stored locally and is easily accessible.

D. IT can manage the desktop environment much more easily and quickly with VDI.

Correct Answer: D

QUESTION 5

What is one way disruptive technologies such as big data and next-gen analytics helpprotect companies?

A. They keep data analytics operations safely behind the data center firewall.

B. They enable sophisticated threat detection all the way to the edge of the network.

C. They redirect attacks to cloud-based security services environments.

D. They are resistant to attacks because they have a distributed architecture.

Correct Answer: B

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