



HPE2-W02^{Q&As}

Selling Aruba Products and Solutions

Pass HP HPE2-W02 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.geekcert.com/hpe2-w02.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by HP Official Exam Center

- ⚙️ **Instant Download** After Purchase
- ⚙️ **100% Money Back** Guarantee
- ⚙️ **365 Days** Free Update
- ⚙️ **800,000+** Satisfied Customers





QUESTION 1

A customer has many branch offices and is expanding. The customer wants a simpler way to deploy wired networking equipment. What should you emphasize about ArubaOS-Switches?

- A. NetEdit enables automation of the switch configuration from a centralized management console
- B. Aruba Network Analytics Engine enables IT to sync configuration settings on all ArubaOS-Switches across the network
- C. Zero Touch Provisioning (ZTP) enables plug-and-play deployment of switches by non-IT experts
- D. Virtual Switch Extension (VSX) allows IT staff to add up to 10 switches to a virtual stack

Correct Answer: D

Reference: <https://siliconangle.com/2019/10/22/hpe-aruba-adopts-single-architecture-campus-wideswitching/>

QUESTION 2

Which two customer characteristics should lead you to position Aruba AirWave over Aruba Central? (Select two.)

- A. The customer has a multivendor network.
- B. The customer wants a CAPEX model with on-premises management.
- C. The customer wants to move to an OPEX model and access the management platform from anywhere.
- D. The customer is interested in guest Wi-Fi management, presence analytics, or managed services.
- E. The customer has limited IT resources in each of many branch offices.

Correct Answer: AB

QUESTION 3

You are pursuing an opportunity to sell an Aruba location-based service solution to a customer. The customer is also considering a Cisco location-based solution. What should you explain to distinguish the Aruba solution?

- A. Aruba beacons fully pair with users' devices for a more complete and effective solution while Cisco beacons do not establish a full pair.
- B. Aruba delivers an already complete mobile application tailored to the customer vertical while Cisco forces customers to create their own applications.
- C. Aruba offers PoE for beacons to make them easier to install and manage while Cisco beacons only support external power supplies.
- D. The Aruba solution can use cost-effective and easy-to-deploy battery-powered beacons or leverage beacons built into existing Aruba Aps while Cisco forces customers to rip and replace existing Aps for location services support.



Correct Answer: D

Reference: https://www.arubanetworks.com/assets/ds/DS_LocationServices.pdf

QUESTION 4

Which statement indicates that a customer could be a good fit for an Aruba location-based solution?

- A. "Our apps are a big part of our businesses, but our production rate is starting to slow down as we hire new developers that just are not familiar with our development tools."
- B. "We are a large business with lots of remote offices. We need to ensure all the network services that we provide in our main campus are available in these other locations as well."
- C. "We have many different branch sites, and we need an easier way to apply consistent and appropriate security policies to employees and users at every location across our network."
- D. "We often launch marketing campaigns in different areas of our stores, but we don't have a way to determine how successful these promotions are and if they draw in customers."

Correct Answer: D

QUESTION 5

What is one indication that a customer could be a good candidate for an Aruba wireless solution?

- A. The customer is a company of about 60 employees and wants a simple plug-and-play solution.
- B. The customer recently upgrade their wired network to a third-party vendor's equipment.
- C. The customer wants to ensure better segmentation of the wired network from the wireless one.
- D. The customer has another vendor's wireless solution and experiences dropped calls in their UCC solution that negatively affects productivity.

Correct Answer: D

[Latest HPE2-W02 Dumps](#)

[HPE2-W02 VCE Dumps](#)

[HPE2-W02 Exam Questions](#)