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QUESTION 1

You have proposed an Aruba ESP (Edge Services Platform) Unified Infrastructure solution to a customer. The customer is also considering a Juniper/Mist solution. What is one Aruba advantage that you should emphasize?

A. Mist does not offer any Wi-Fi 6 APs while Aruba has a broad portfolio of APs that support Wi-Fi 6.

B. Mist does not offer any AIOps capabilities while Aruba ESP offers AIOps In addition to Zero Trust Security.

C. Juniper and Mist are still largely separate. Aruba AP and switch solutions are truly unified, with features like Dynamic Segmentation.

D. Juniper is focused on the SMB space, where it has the most experience, while Aruba offers solutions for companies of all sizes from small to large.

Correct Answer: D

QUESTION 2

How do Aruba IntroSpect and Aruba ClearPass work together to increase value for customers?

A. ClearPass provides Guest Wi-Fi management, while IntroSpect offers the customizable portal which includes social logins.

B. IntroSpect provides centralized encryption that combines with deep packet inspection from the ClearPass firewall to provide trusted traffic.

C. ClearPass Sensors are placed in areas with high mobile wireless traffic. They send information to IntroSpect, which used machine learning analytics to analyze Wi-Fi performance and provide suggestions for how to improve performance.

D. IntroSpect detects anomalies and once an Entuty360 Risk Score reaches a certain level, it can send an alert to ClearPass, which can invoke a range of responses based on pre- defined.

Correct Answer: C

QUESTION 3

A small customer has given you a list of requirements.

Which requirement indicates the company will require an HPE Aruba solution, rather than an HPE OfficeConnect solution?

- A. secure guest and employee access
- B. 802.11ac wireless support
- C. uplinks that support up to 10 GbE
- D. high-density deployment that supports UCC



Correct Answer: D

QUESTION 4

To enhance their businesses, how should customers road to the explosion of data at the edge?

A. They should change the architecture of their networks so that they can backhaul all of this data to the data center for storage.

B. They should deploy solutions to analyze and act on the data so that they can deliver now operational efficiencies and revenue streams.

C. They should look for multiple, specialized network management tools that let admins segments of traffic Mow in isolation.

D. They should implement perimeter security so that they can keep excessive data out of their corporate network

Correct Answer: B

QUESTION 5

What is one common challenge that Aruba Unified infrastructure solutions can help customers resolve?

A. Many customers are seeking a larger number of management tools, each specialized for a different network team.

B. Many customers\\' IT staff lack adequate time and expertise to manage and secure the network.

C. Many customers lack confidence in the Wi-Fi alliance and are looking for wireless solutions that support technologies outside of the 802.11 framework.

D. Many customers need ways to reduce the number of IoT devices in their network and to replace them with analytics software that serves the same purpose.

Correct Answer: C

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