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QUESTION 1

How does Aruba recommend that companies overcome network management challenges?

- A. Companies should use cloud management to obtain greater visibility and control over the complete network from a single tool.
- B. Companies should eliminate factors that are causing management issues, such as IoT devices and employees working from home.
- C. Companies should create many small teams that manage each segment of the network individually with specialized tools.
- D. Companies should invest more resources in a distributed IT staff, with members at each branch site to deal with problems locally.

Correct Answer: C

QUESTION 2

What is a key advantage of Aruba Central. as compared to Cisco and Cisco Meraki?

- A. Aruba Central provides single-pane-of-glass management for the complete network. while Cisco offers many different product lines with different management tools
- B. Aruba Central avoids integration with third-party tools, while Cisco relies heavily on third- party integration to expand its features.
- C. Aruba Central offers built-in authentication and policy enforcement, and granular visibility, while Cisco has separate solutions for these features.
- D. Aruba Central software uses a perpetual licensing model. while Cisco uses a confusing, subscription-based licensing model

Correct Answer: A

QUESTION 3

What advantages do Aruba micropolicies provide your customers?

- A. Apply user-aware and IoT-aware policies that adapt to changing conditions
- B. Enforce a secure VPN connection for remote users to protect the network from malicious attacks
- C. Detect malware and attacks with the latest signatures downloaded from Aruba
- D. Provide a backend database for enforcing security issues

Correct Answer: A



QUESTION 4

What is one challenge for business that adopts cloud solutions?

- A. Cloud is less reliable than on-premises infrastructure because data is stored in a central location.
- B. Cloud increases security vulnerabilities, with employees accessing resources off- premises and using shadow IT.
- C. Customers must increase their IT management resources because cloud adds complexity to the network infrastructure.
- D. Customers must make a large capital investment when they initially adopt a public cloud solution.

Correct Answer: B

QUESTION 5

You are meeting with a technical decision maker. You would like to find out if the customer might have a use case for a solution. Which is a good topic to discuss.

- A. Because users need to take more responsibility for the security of their devices
- B. How much the decision maker understands about technologies such as wi-fi protected access
- C. How much visibility does the client have of users and IoT devices on the network
- D. Reasons why data centers are considered inherently safer than campuses.

Correct Answer: B

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