



IMANET-CMA^{Q&As}

Certified Management Accountant (CMA)

Pass IMANET IMANET-CMA Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.geekcert.com/imanet-cma.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by IMANET
Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





QUESTION 1

Bakker Industries sells three products (Products 611, 613, and 615) that it manufactures in a factory consisting of one department. Both labor and machine time are applied to the products. Bakker's management is planning its production schedule for the next several months. There are labor shortages in the community. Some of the machines will be out of service for extensive overtraining. Available machine and labor time for each of the next 6 months is listed below. It is Bakker's strategy to maximize total profits, what is the total contribution?

Monthly Capacity Availability	
Normal machine capacity in machine hours	3,500
Capacity of machines being repaired in machine hours	(500)
Available machine capacity in machine hours	3,000
Labor capacity in direct labor hours	4,000
Available labor in direct labor hours	3,700

Labor and Machine Specifications per Unit of Product		
Product	Labor and Machine Time	
611	Direct labor hours	2
	Machine hours	2
613	Direct labor hours	1
	Machine hours	1

- A. \$113,150
- B. \$193,500
- C. \$215,300
- D. \$280,800

Correct Answer: B

QUESTION 2

Which of the following is a favorable condition for a firm competing in a profitable, expanding industry?

- A. The firm does not have a strong customer base.
- B. A few suppliers who can restrict supply.



- C. Competitors find it difficult to acquire the firm's customers.
- D. The firm has high costs relative to other firms in the industry.

Correct Answer: C

A firm that has successfully differentiated its products through developing a desirable image, better services, cost leadership, the features of the product, or other means is in a favorable competitive position. Competitors find it difficult to acquire the firm's customers, for example, by price cutting. The reason is that the firm's products are perceived to have few substitutes, and brand loyalty is high. Furthermore, barriers to entry are favorable to the firm. These barriers deter competitors from entering the market. Existing firms can increase market share and emphasize cutting costs and increasing value.

QUESTION 3

The before-tax cost of DQZ's planned debt financing, net of flotation costs, in the first year is

- A. 11.80%
- B. 8.08%
- C. 10.00%
- D. 7.92%

Correct Answer: B

QUESTION 4

When an organization decides on a course of action that is selected from a group of alternative courses of action, the benefit lost by not choosing the best alternative course of action is the

- A. Expected value.
- B. Incremental cost.
- C. Net realizable value.
- D. Opportunity cost.

Correct Answer: D

An opportunity cost is defined as the benefit forgone, for example, the contribution to income, by not selecting the best alternative use of scarce resources. Opportunity costs are not recorded in the accounting records¹ but they are important for management decision making.

QUESTION 5

The length of a product line should be structured to maximize profits and meet other objectives of the firm. Accordingly,



the line may be structured to allow

- A. Upselling of a related product
- B. Cross-selling of a more expensive product
- C. Filling to reach an upmarket
- D. Stretching to reach th downmarket

Correct Answer: D

Line stretching may be downmarket to provide lower-priced products. The purpose may be to exploit a growth opportunity, to move against a low-price competitor that has invaded the firm's markets, or to shift out of a declining market. Upmarket stretching may reflect a search for growth, greater profit margins, or positioning as a full-product- line seller. Two-way stretching is a middle market firm's move into the upmarket and downmarket

[Latest IMANET-CMA Dumps](#)

[IMANET-CMA PDF Dumps](#)

[IMANET-CMA Exam Questions](#)