



M2020-620^{Q&As}

IBM Risk Analytics Sales Mastery Test v1

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QUESTION 1

Which one of the following risk types can the Algorithmics Risk Analytics solution set help measure, manage and mitigate?

- A. Liquidity Risk
- B. Information Security Risk
- C. Operational Risk
- D. Systems Risk

Correct Answer: A

Reference:<http://www-01.ibm.com/software/analytics/algorithmics/>(first para)

QUESTION 2

To help companies understand their progress on a Smarter Analytics maturity model, IBM helps companies access their Analytics Quotient (AQ).

What is one aspect of a client's business that is scored to measure a company's AQ maturity?

- A. The level of Risk they Measure in their business
- B. The volume of data they process
- C. The number of nodes used to process data
- D. The ability to anticipate future events and results

Correct Answer: A

QUESTION 3

IBM Risk Analytics is focused on delivering client impact with solutions that address key industry imperatives.

Which industry imperative is addressed in all the financial market segments?

- A. Claims Optimization
- B. Financial and Operational Risk Analytics
- C. Settlement risk
- D. Algorithmic trading

Correct Answer: A



QUESTION 4

In IBM Risk Analytics, IBM studies show that setting aside additional capital made no impact on businesses in a crisis.

What is it that has been proved to improve business survival in the same crisis scenario?

- A. Additional data to work with
- B. External consulting support
- C. Increased market confident through evidentially better business management
- D. A more dynamic acquisition strategy

Correct Answer: C

QUESTION 5

According to independent studies, what measure has IBM used to validate to the market the value of adopting Smarter Analytics solutions?

- A. That companies increase their volumes of data.
- B. That companies create bigger networks.
- C. That companies out perform their competitors.
- D. That companies are able to tie their performance to the average in their industry.

Correct Answer: C

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