



M2020-620^{Q&As}

IBM Risk Analytics Sales Mastery Test v1

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QUESTION 1

IBM Risk Analytics is focused on delivering client impact with solutions that address key industry imperatives.

Which industry imperative is addressed in all the financial market segments?

- A. Claims Optimization
- B. Financial and Operational Risk Analytics
- C. Settlement risk
- D. Algorithmic trading

Correct Answer: A

QUESTION 2

What is Market Risk?

- A. It helps banks to move beyond risk management silos.
- B. It is a measure of the potential for lower market values resulting in a fall of the value of assets held.
- C. It is the possibility that a borrower may not repay a loan.
- D. It is the manner of oversight and supervision of financial institutions.

Correct Answer: B

QUESTION 3

What is a key feature of the Algo Strategic Business Planning solution?

- A. Comprehensive views of the bank's risk/return status
- B. Effective taxation calculations
- C. Credit Life Cycle Management
- D. Strategic Market Analysis

Correct Answer: A

Reference: <http://www.bobsguide.com/guide/news/2011/Mar/24/algorithmics-launches-algo-strategic-business-planning.html>(second para)



QUESTION 4

According to the 2012 Gartner Magic Quadrant report for enterprise Governance, Risk and Compliance (GRC) platforms, what is one of the key strengths identified for OpenPages?

- A. Core system ability
- B. Offering Strategy
- C. Vertical / Industry Strategy
- D. Geographic strategy

Correct Answer: C

Reference:http://www.citia.co.uk/content/files/magic-quadrant-for-enterprise-governance-risk-andcompliance-platforms-2012_70384698.pdf(see page 5, strengths, last para)

QUESTION 5

How does IBM describe the scope of the IBM Risk Analytics solution set?

- A. Provides a comprehensive risk management process for each vertical.
- B. Provides effective line of business risk management.
- C. Creates an enterprise risk management framework across the entire IT infrastructure.
- D. Optimizes enterprise risk management through a comprehensive horizontal and vertical risk integration strategy.

Correct Answer: C

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