



M2020-620^{Q&As}

IBM Risk Analytics Sales Mastery Test v1

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QUESTION 1

Which of the following is a Buy-side market segment for IBM Risk Analytics?

- A. Hedge Funds
- B. Banks
- C. Aviation markets
- D. Local Government

Correct Answer: A

QUESTION 2

How does IBM describe the benefits of horizontal integration?

- A. Better integration of data elements cross the business
- B. Elimination of silos and enablement of a comprehensive view of risks
- C. Better granularity of risk measures in the middle office
- D. Improvements of measure of credit risk from front to back of the enterprise

Correct Answer: A

Reference: http://www.ibm.com/investor/events/investor0512/presentation/04_Enterprise_Productivity.pdf (slide 6and7)

QUESTION 3

What is one of the key features in the drive to enable true risk management: the case for integration?

- A. Getting a single view of the customer
- B. Understanding the IT risk across the whole business
- C. Future proof risk systems
- D. Better market risk measures

Correct Answer: D

QUESTION 4



How does IBM describe the scope of the IBM Risk Analytics solution set?

- A. Provides a comprehensive risk management process for each vertical.
- B. Provides effective line of business risk management.
- C. Creates an enterprise risk management framework across the entire IT infrastructure.
- D. Optimizes enterprise risk management through a comprehensive horizontal and vertical risk integration strategy.

Correct Answer: C

QUESTION 5

Which Risk Analytics solution set focuses on helping companies deliver solutions for actuaries to be able to analyze insurance risk?

- A. Algo One
- B. OpenPages
- C. Algo CLM
- D. Algo Financial Modeler

Correct Answer: D

Reference: <http://www-01.ibm.com/software/analytics/algorithmics/actuarial-modeling/index.html>(first bullet)

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