



M2020-620^{Q&As}

IBM Risk Analytics Sales Mastery Test v1

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QUESTION 1

Clients using Smarter Analytics are able to transition data into better business decisions to drive better outcomes.

How does IBM Business Analytics summarize the process to drive better outcomes from data?

- A. Align - Anticipate - Act
- B. Aim - Allow - Authorize
- C. Automate - Animate - Actuate
- D. Anticipate - Automate - Authorize

Correct Answer: A

Reference: https://www-304.ibm.com/connections/blogs/bcde08b8-816c-42a8-aa37-5f1ce02470a9/entry/march_22_2012_11_16_am34?lang=en_us(First three bullets on the page)

QUESTION 2

Which Risk Analytics solution set focuses on helping companies deliver solutions for actuaries to be able to analyze insurance risk?

- A. Algo One
- B. OpenPages
- C. Algo CLM
- D. Algo Financial Modeler

Correct Answer: D

Reference: <http://www-01.ibm.com/software/analytics/algorithmics/actuarial-modeling/index.html>(first bullet)

QUESTION 3

How does IBM describe the benefits of horizontal integration?

- A. Better integration of data elements cross the business
- B. Elimination of silos and enablement of a comprehensive view of risks
- C. Better granularity of risk measures in the middle office
- D. Improvements of measure of credit risk from front to back of the enterprise

Correct Answer: A

Reference: http://www.ibm.com/investor/events/investor0512/presentation/04_Enterprise_Productivity.pdf (slide 6 and 7)



QUESTION 4

Which legislative driver is not covered by a solution in the IBM Risk Analytics solution set?

- A. Dodd Frank
- B. Sarbanes Oxley
- C. Solvency II
- D. Data Protection Act

Correct Answer: D

QUESTION 5

In IBM Risk Analytics, IBM studies show that setting aside additional capital made no impact on businesses in a crisis.

What is it that has been proved to improve business survival in the same crisis scenario?

- A. Additional data to work with
- B. External consulting support
- C. Increased market confident through evidentially better business management
- D. A more dynamic acquisition strategy

Correct Answer: C

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