



# M2020-620<sup>Q&As</sup>

IBM Risk Analytics Sales Mastery Test v1

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### QUESTION 1

Which Risk Analytics solution set focuses on helping companies deliver solutions for actuaries to be able to analyze insurance risk?

- A. Algo One
- B. OpenPages
- C. Algo CLM
- D. Algo Financial Modeler

Correct Answer: D

Reference: <http://www-01.ibm.com/software/analytics/algorithmics/actuarial-modeling/index.html>(first bullet)

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### QUESTION 2

Which legislative driver is not covered by a solution in the IBM Risk Analytics solution set?

- A. Dodd Frank
- B. Sarbanes Oxley
- C. Solvency II
- D. Data Protection Act

Correct Answer: D

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### QUESTION 3

What is one of the key benefits that IBM Risk Analytics focuses on delivering to meet the identified industry imperatives?

- A. Improved customer life cycle management
- B. End to end process improvement
- C. Increased customer profitability
- D. Risk aware business processes

Correct Answer: D

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#### QUESTION 4

Which one of the following is a business process that the IBM Risk Analytics portfolio is focused on improving?

- A. Deploying predictive maintenance capabilities
- B. Reducing customer churn
- C. Reducing the cost of compliance
- D. Improving propensity analysis

Correct Answer: C

Reference: [http://www-03.ibm.com/software/products/us/en/category/SWQ40\(4th bullet\)](http://www-03.ibm.com/software/products/us/en/category/SWQ40(4th%20bullet))

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#### QUESTION 5

Which of the following is a key transformational stage on the path to optimized enterprise risk management?

- A. Reporting layers
- B. Exposure Management
- C. Data Management
- D. Risk Appetite Management

Correct Answer: D

Reference: [https://www-950.ibm.com/events/wwe/grp/grp004.nsf/vLookupPDFs/Risk%20Insight%20and%20Financial%20Optimization%20with%20IBM%20Business%20Analytics/\\$file/Risk%20Insight%20and%20Financial%20Optimization%20with%20IBM%20Business%20Analytics.pdf\(4thslide\)](https://www-950.ibm.com/events/wwe/grp/grp004.nsf/vLookupPDFs/Risk%20Insight%20and%20Financial%20Optimization%20with%20IBM%20Business%20Analytics/$file/Risk%20Insight%20and%20Financial%20Optimization%20with%20IBM%20Business%20Analytics.pdf(4thslide))

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