



M2020-620^{Q&As}

IBM Risk Analytics Sales Mastery Test v1

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QUESTION 1

IBM Risk Analytics is focused on delivering client impact with solutions that address key industry imperatives.

Which industry imperative is addressed in all the financial market segments?

- A. Claims Optimization
- B. Financial and Operational Risk Analytics
- C. Settlement risk
- D. Algorithmic trading

Correct Answer: A

QUESTION 2

According to independent studies, what measure has IBM used to validate to the market the value of adopting Smarter Analytics solutions?

- A. That companies increase their volumes of data.
- B. That companies create bigger networks.
- C. That companies out perform their competitors.
- D. That companies are able to tie their performance to the average in their industry.

Correct Answer: C

QUESTION 3

What is one of the key features in the drive to enable true risk management: the case for integration?

- A. Getting a single view of the customer
- B. Understanding the IT risk across the whole business
- C. Future proof risk systems
- D. Better market risk measures

Correct Answer: D



QUESTION 4

Which legislative driver is not covered by a solution in the IBM Risk Analytics solution set?

- A. Dodd Frank
- B. Sarbanes Oxley
- C. Solvency II
- D. Data Protection Act

Correct Answer: D

QUESTION 5

Which Risk Analytics solution set focuses on helping companies deliver solutions for actuaries to be able to analyze insurance risk?

- A. Algo One
- B. OpenPages
- C. Algo CLM
- D. Algo Financial Modeler

Correct Answer: D

Reference: <http://www-01.ibm.com/software/analytics/algorithmics/actuarial-modeling/index.html>(first bullet)

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