



M2020-620^{Q&As}

IBM Risk Analytics Sales Mastery Test v1

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QUESTION 1

How does IBM describe the scope of the IBM Risk Analytics solution set?

- A. Provides a comprehensive risk management process for each vertical.
- B. Provides effective line of business risk management.
- C. Creates an enterprise risk management framework across the entire IT infrastructure.
- D. Optimizes enterprise risk management through a comprehensive horizontal and vertical risk integration strategy.

Correct Answer: C

QUESTION 2

IBM Risk Analytics is focused on delivering client impact with solutions that address key industry imperatives.

Which industry imperative is addressed in all the financial market segments?

- A. Claims Optimization
- B. Financial and Operational Risk Analytics
- C. Settlement risk
- D. Algorithmic trading

Correct Answer: A

QUESTION 3

Which one of the following risk types can the Algorithmics Risk Analytics solution set help measure, manage and mitigate?

- A. Liquidity Risk
- B. Information Security Risk
- C. Operational Risk
- D. Systems Risk

Correct Answer: A

Reference: [http://www-01.ibm.com/software/analytics/algorithmics/\(first para\)](http://www-01.ibm.com/software/analytics/algorithmics/(first para))



QUESTION 4

To create better business outcomes, Smarter Analytics helps companies turn data into information and information into _____?

- A. Intellect
- B. Intelligence
- C. Insight
- D. Interest

Correct Answer: C

Reference: <http://public.dhe.ibm.com/common/ssi/ecm/en/ytm03006usen/YTM03006USEN.PDF> (page 3, first para, first sentence)

QUESTION 5

According to the 2012 Gartner Magic Quadrant report for enterprise Governance, Risk and Compliance (GRC) platforms, what is one of the key strengths identified for OpenPages?

- A. Core system ability
- B. Offering Strategy
- C. Vertical / Industry Strategy
- D. Geographic strategy

Correct Answer: C

Reference: http://www.citia.co.uk/content/files/magic-quadrant-for-enterprise-governance-risk-andcompliance-platforms-2012_70384698.pdf (see page 5, strengths, last para)

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