



M8010-238^{Q&As}

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QUESTION 1

What types of changes CANNOT be done in the CPQ on Cloud deployment mode?

- A. Configuration of foundation and channels.
- B. Interfaces to 3rd party software packages.
- C. UI stylesheets
- D. Extend DB

Correct Answer: B

QUESTION 2

In which of the core business areas of the Smarter Commerce initiative does IBM Sterling Order Management solution fit into?

- A. Buy
- B. Market
- C. Sell and Service
- D. Service

Correct Answer: A

Reference: http://www.ibm.com/smarterplanet/us/en/smarter_commerce/overview/#body_service

QUESTION 3

In which deployment option is the Salesforce.com integration supported?

- A. IBM Sterling CPQ on premise
- B. IBM Sterling CPQ SaaS Premium
- C. IBM Sterling CPQ on Cloud
- D. All of the above.

Correct Answer: D



QUESTION 4

How can you make Business flows configurable and adaptive in Order Management?

- A. By doing a value chain analysis.
- B. By altering the process model.
- C. With customization.
- D. With change request management.

Correct Answer: C

QUESTION 5

Which of the following is NOT a key benefit of using Global Inventory Visibility?

- A. Reduce the cost of processing a return.
- B. Increase customer satisfaction with accurate promising.
- C. Complete view of all supply and demand.
- D. Better inventory utilization.

Correct Answer: A

Reference: <http://www-01.ibm.com/software/commerce/order-management/inventory/>

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