

### MANUFACTURING-CLOUD-PROFESSIONAL Q&As

Manufacturing Cloud Accredited Professional

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#### **QUESTION 1**

Which two options are available to integrate Oracle ERP orders data with Manufacturing Cloud?

- A. Use an AppExchange ISV solution
- B. Use API integration with custom logic
- C. Use the ERP integration template
- D. Use ANT Migration

Correct Answer: BD

#### **QUESTION 2**

In Tableau CRM for Manufacturing, which three user types can be selected to receive credit for an order in the Tableau CRM configuration wizard then calculating actuals against account manager targets?

- A. Other User
- B. Opportunity Owner
- C. Custom Lookup Field for a user on Account.
- D. Order Owner
- E. Account Owner

Correct Answer: ADE

The Opportunity Owner, Order Owner, and Account Owner are the user types that can be selected in the Tableau CRM configuration wizard to receive credit for an order when calculating actuals against account manager targets. These user types are linked to the opportunity, order and account respectively, and are likely to be the users responsible for the sales transaction. Reference:https://help.salesforce.com/articleView?id=tableau\_crm\_config\_wizard.htmandtyp e=5

#### **QUESTION 3**

A salesforce Manufacturing cloud admin wants to change the forecast frequency form quarterly to monthly in the account settings. Which two things do they need to be aware of?

- A. The administrator grants them to right make changes to the forecast settings in the adjustments.
- B. A full regeneration of all the eligible account forecasts will be carried out.
- C. A recalculation of the forecast for the accounts added since the least update will be carried out
- D. The length of the time that has elapsed since the last change to the forecast setting.
- E. All the previously active account forecasts will expire



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Correct Answer: BE

#### **QUESTION 4**

When an Admin is configuring Account Forecast Calculation Settings, what is the consequence if Sales Agreement List View is NOT selected?

- A. Only approved sales agreements in the Salesforce org will be considered.
- B. All sales agreements within the generation period will be considered.
- C. No sales agreements will be considered.
- D. All active and expired sales agreements will be considered.
- E. Only sales agreements with approved adjustments in the Salesforce org will be considered.

Correct Answer: D

#### **QUESTION 5**

Manufacturing Cloud supports which two types of Experience Clouds?

- A. Customer
- B. Partner
- C. External Apps (+)
- D. Internal
- E. Employee

Correct Answer: AB

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