MB-210^{Q&As}

MB-210^{Q&As}

Microsoft Dynamics 365 Sales

Pass Microsoft MB-210 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.geekcert.com/mb-210.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Microsoft
Official Exam Center

Instant Download After Purchase

100% Money Back Guarantee

365 Days Free Update

800,000+ Satisfied Customers

QUESTION 1

DRAG DROP

You use Dynamics 365 for Sales.

You are in stage two of business process flow that has five stages.

You need to use multiple business process flows.

Which actions should you perform? To answer, drag the appropriate actions to the correct scenarios. Each action may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Actions

Abandon and then Switch
Finish and then Switch
Switch

Answer Area

Scenario	Action
End the current process and start the correct business process flow.	Action
Temporarily leave the current process for a different business process flow.	Action

Correct Answer:

Actions

Abandon and then Switch

Answer Area

Scenario	Action
End the current process and start the correct business process flow.	Finish and then Switch
Temprorarily leave the current process for a different business process flow.	Switch

QUESTION 2

You need to determine the cause of the issue with desktop users and business cards. What is the cause of the issue?

A. The AI Builder Business Card control needs to be configured for the field on the form.

B. The field needs to be added to the form.

C. A business rule needs to be set up to show the field.

D. The users do not have the appropriate permissions.

E. Show image on the form is not selected in Form Properties.

Correct Answer: E

QUESTION 3

DRAG DROP

You are setting up a product catalog in Dynamics 365 Sales.

You must set up the following promotions in the product catalog:

Customers receive a free bag of chips when they purchase one can of soda.

Soda has different prices based on whether customers buy a can, a six-pack, or a case.

Customers receive an additional 10 percent off a purchase of 10 case of soda.

You need to set up the promotions.

Which feature should you configure? To answer, drag the appropriate features to the correct requirements. Each feature may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view

content.

NOTE: Each correct selection is worth one point.

Select and Place:

Features		Answer Area		
Unit group			Requirement	Feature
Discount list			Receive free chips with a soda purchase.	Feature
Product family			Purchase a case of soda.	Feature
Product bundle			Purchase 10 cases of soda.	Feature

Correct Answer:

Features	Answer Area		
		Requirement	Feature
		Receive free chips with a soda purchase.	Product bundle
Product family		Purchase a case of soda.	Unit group
		Purchase 10 cases of soda.	Discount list

Reference: https://docs.microsoft.com/en-us/dynamics365/sales-enterprise/set-up-product-catalog-walkthrough

QUESTION 4

Note: This question Is part of a series of questions that present the same scenario. Each question In the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while

others might not have a correct solution. After you answer a question in this section, you will NOT be able to return to It. As a result, these questions will not appear In the review screen.

You are a Dynamics 36S Sales system administrator.

The sales team warns to use automated conversation starters. You need to ensure that the controls are available to developers.

Solution: Disable JavaScript and disable pop-up blockers.

Does the solution meet the goal?

A. Yes

B. No

Correct Answer: A

QUESTION 5

A company uses Dynamics 365 for Sales.

You need to change the description field on the quote.

Which state allows you to make the change?

A. Closed

B. Active

C. Draft

D. Won

Correct Answer: C