



MB-340^{Q&As}

Microsoft Dynamics 365 Commerce Functional Consultant

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QUESTION 1

A company uses Dynamics 365 Commerce to process sales through its retail store channels.

You need to offer alternative prices to a group of valued customers for a selection of products. If the system identifies that multiple prices are valid for the valued customers, the customers must be charged the lowest price.

What should you configure?

- A. catalog price groups
- B. customer line discount price group
- C. customer total discount price group
- D. loyalty price groups

Correct Answer: D

QUESTION 2

HOTSPOT

You need to configure shipping charges.

Which features should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:



Answer Area

Requirement

Object

Configure shipping costs for a \$300 order

	▼
Auto charges	
Shipping methods	
Delivery charges groups	
Shipping threshold discounts	

Configure the shipping costs for the 10 regions

	▼
Organization hierarchy	
Functionality profile	
Channel type	
Fulfillment profiles	

Correct Answer:

Answer Area

Requirement

Object

Configure shipping costs for a \$300 order

	▼
Auto charges	
Shipping methods	
Delivery charges groups	
Shipping threshold discounts	

Configure the shipping costs for the 10 regions

	▼
Organization hierarchy	
Functionality profile	
Channel type	
Fulfillment profiles	

Reference: <https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/set-up-shipping-charges-for-online-stores>
<https://docs.microsoft.com/en-us/dynamics365/commerce/auto-charges-by-channel>

QUESTION 3



DRAG DROP

A company is evaluating the e-commerce capabilities of Dynamics 365 Commerce.

You need to identify the appropriate e-commerce solution for each of the company's requirements.

Which e-commerce solution should you recommend? To answer, drag the appropriate e-commerce solutions to the correct requirements. Each e-commerce solution may be used once, more than once, or not at all. You may need to drag the

split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

E-commerce solutions

Business to business

Business to consumer

Answer Area

Requirement

E-commerce solution

Automatically create an association between two online accounts.

Allow multiple online accounts to represent a single entity.

Correct Answer:

E-commerce solutions

Answer Area

Requirement

E-commerce solution

Automatically create an association between two online accounts.

Business to consumer

Allow multiple online accounts to represent a single entity.

Business to business



Explanation:

Box 1: Business to consumer The identity record automatic linking feature to enable authenticated users to be automatically linked to an existing customer account record. This feature is used in business-to-business (B2B) and business-to-consumer (B2C) site flows to allow approved customers to sign up to an Azure Active Directory (Azure AD) B2C tenant and be linked to their created customer record. The identity record automatic linking feature can also be used in B2C site flows to automatically link users who sign up to an Azure AD tenant to their customer account record created earlier in Commerce through point of sale (POS), call center, or Commerce headquarters.

Commerce works with identity provider services such as Azure AD B2C to store a user's authentication credentials such as username and password. The user's identity provider record is referenced by a linking table in Commerce to associate the authenticated user to a customer account in Commerce.

Box 2: Business to business

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/identity-record-linking>

QUESTION 4

You are preparing to migrate data to Dynamics 365 Finance from a personalized version of a legacy application. A number of the fields in the entity are identical, while others vary.

You want to automatically map as much fields as you can within Dynamics 365 Finance.

You make use of the Mapping visualization tool.

Does this action map the fields in Dynamics 365 Finance?

- A. Yes, it does
- B. No, it does not

Correct Answer: A

Reference: <https://docs.microsoft.com/en-us/dynamics365/unified-operations/dev-itpro/data-entities/data-entities-data-packages?toc=/fin-and-ops/toc.json#mapping>

QUESTION 5

A company uses Dynamics 365 Commerce. The company implements Modern POS for store operations.

The company requires a near real-time view of the inventory for the stores. The view must reflect sales throughout the day.

You need to ensure that on-hand quantities for products in the stores are up to date.

Which of following two actions should you perform? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. Post store statements
- B. Calculate store statements



C. Retrieve transactions from stores

D. Run the Transaction Consistency Checker tool

Correct Answer: AB

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