

MB-901^{Q&As}

Microsoft Dynamics 365 Fundamentals

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QUESTION 1

DRAG DROP

Match each tool to its task.

NOTE: Each correct match is worth one point.

Select and Place:

Tools	Answer Area	
Power BI	Task	Tool
Power Automate	Configure dashboards.	tool
Power Apps	Automate workflows.	tool
	Trigger an action from an event.	tool
	Configure a custom mobile data entry screen.	tool

Correct Answer:

Tools	Answer Area	
Power BI	Task	Tool
Power Automate	Configure dashboards.	Power Apps
Power Apps	Automate workflows.	Power Automate
	Trigger an action from an event.	Power Automate
	Configure a custom mobile data entry screen.	Power Apps

QUESTION 2

HOTSPOT

A company uses Dynamics 365 Marketing. The company wants an automated solution to test two email designs before launching the entire email campaign.

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You need to recommend a solution for the company.

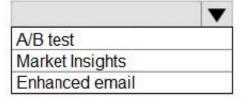
What should you recommend? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

What is the automated solution?



Which testing process is used?

Separate emails are simultaneously sent to two sample groups. The email with the most response is then sent to the rest of the group.

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An email is sent to a sample group. If there are enough responses, the email is sent to the others. Otherwise, the second email is sent.

An email is sent to a sample group. A summary of responses is sent to the creator.

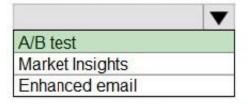
Correct Answer:

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Answer Area

What is the automated solution?



Which testing process is used?

Separate emails are simultaneously sent to two sample groups. The email with the most response is then sent to the rest of the group.

An email is sent to a sample group. If there are enough responses, the email is sent to the others. Otherwise, the second email is sent.

An email is sent to a sample group. A summary of responses is sent to the creator.

Reference: https://docs.microsoft.com/en-gb/dynamics365/marketing/email-a-b-testing

QUESTION 3

A company has four territory managers. Ten salespeople report to each manager.

Territory managers need to be able to see records related to each salesperson that they manage.

Salespeople must be able to see only their own records.

What should you implement?

- A. Active Directory groups
- B. Role-based security
- C. App-based security
- D. Field-level security

Correct Answer: C

Reference: https://docs.microsoft.com/en-us/learn/modules/recognize-dynamics-365-security/6-security-model-drivenapps

QUESTION 4

An organization has two legal entities. Items may be sold by one company or by both companies.



What should you recommend?

A. Item templates

B. Product Insights

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You need to recommend a solution to standardize the items across the legal entities.

C. Products and product masters
D. Lifecycle Services
Correct Answer: C
Reference:
https://docs.microsoft.com/en-us/dynamics365/supply-chain/pim/tasks/release-product-product-master- legal-entities
QUESTION 5
QUESTION 5 A company plans to implement Dynamics 365 Finance.
A company plans to implement Dynamics 365 Finance.
A company plans to implement Dynamics 365 Finance. You need to ensure that users can only view menu options that are appropriate for their jobs.

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C. team security

D. field-level security

Correct Answer: A

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