



MB-901^{Q&As}

Microsoft Dynamics 365 Fundamentals

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QUESTION 1

A company uses Dynamics 365 Human Resources.

You need to ensure that workers can document their own performance relative to goals.

Where should you direct the workers?

- A. Personnel management page
- B. Compensation management page
- C. Performance goals page
- D. Employee self-service workspace

Correct Answer: C

Reference: <https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-develop-performance-management-overview>

QUESTION 2

A company uses Dynamics 365 Talent: Core HR. The company provides health insurance, parking passes, mobile phones, and tablets for employees based on employee roles.

The company decides to offer parking passes to sales team employees.

You need to ensure that parking passes are provided to sales team employees.

What should you modify?

- A. Expense management policies
- B. Security roles
- C. Vendor management policies
- D. Benefits eligibility policies
- E. Compensation plans

Correct Answer: D

References: <https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-benefits-eligibility-policies>

QUESTION 3

HOTSPOT

A furniture company uses Dynamics 365 Sales. The company plans to implement Product Visualize to help customers



use their own devices to see what a product will look like in their own space.

Project stakeholders have questions about using Product Visualize.

You need to respond to the stakeholder's questions.

How should you respond? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Question	Response
Which type of device is required?	<input type="text"/> Computer HoloLens Mobile device
Which type or record stores product visualization information?	<input type="text"/> Lead Order Opportunity

Correct Answer:

Answer Area

Question	Response
Which type of device is required?	<input type="text"/> Computer HoloLens Mobile device
Which type or record stores product visualization information?	<input type="text"/> Lead Order Opportunity



QUESTION 4

DRAG DROP

A small pet store wants a solution that meets their finance and sales requirements. They are evaluating Dynamics 365 Finance and Dynamics 365 Business Central.

You need to recommend solutions for the company.

What should you recommend? To answer, drag the appropriate products to the correct requirements. Each product may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Products

- Dynamics 365 Finance only
- Dynamics 365 Business Central only
- Dynamics 365 Finance or Dynamics 365 Business Central

Answer Area

- Requirement**
- Set up multi-currency transactions.
 - Manage sales and finance.

Product

- Product
- Product

Correct Answer:

Products

- Dynamics 365 Finance only
- Dynamics 365 Business Central only
- Dynamics 365 Finance or Dynamics 365 Business Central

Answer Area

- Requirement**
- Set up multi-currency transactions.
 - Manage sales and finance.

Product

- Dynamics 365 Finance or Dynamics 365 Business Central
- Dynamics 365 Finance or Dynamics 365 Business Central

QUESTION 5

HOTSPOT

A company is evaluating Dynamics 365 Supply Chain Management.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.



NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statement	Yes	No
You can initiate new production based on demand, open orders, and historical trends, as well as take into consideration the time to manufacture and ship product to customers.	<input type="radio"/>	<input type="radio"/>
You can account and plan for subcontracting services such as painting metal parts, during production.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

Answer Area

Statement	Yes	No
You can initiate new production based on demand, open orders, and historical trends, as well as take into consideration the time to manufacture and ship product to customers.	<input checked="" type="radio"/>	<input type="radio"/>
You can account and plan for subcontracting services such as painting metal parts, during production.	<input checked="" type="radio"/>	<input type="radio"/>



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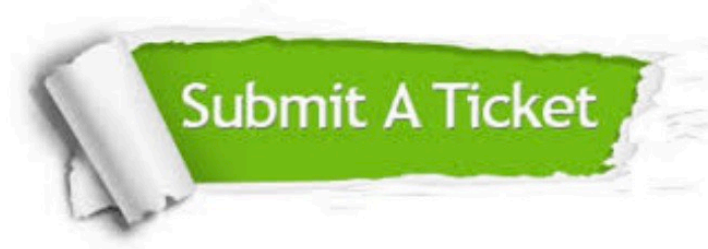
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