MB-920^{Q&As}

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Microsoft Dynamics 365 Fundamentals Finance and Operations Apps (ERP)

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QUESTION 1

A company purchases Dynamics 365 finance.

Which two features can the company implement? Each correct selection presents a complete solution.

NOTE: Each correct selection is worth one point.

A. Accounts receivable

B. General ledger

C. Omnichannel

D. Manufacturing

E. Payment fraud prevention

Correct Answer: AB

QUESTION 2

A company plans to implement Dynamics 365 Supply Chain Management.

Which three actions can vendors perform? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

A. Change the inventory cost of items.

B. Submit invoices electronically.

C. Create transfer orders.

D. Approve purchase orders.

E. Respond to a request for quote (RFQ).

Correct Answer: BDE

Reference: https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/vendor-collaboration-work-customers-dynamics-365-operations

QUESTION 3

HOTSPOT

A company plans to implement Dynamics 365 Finance. The company wants to be able to perform the following actions:

Calculate aged balances by customer.

Create customer invoices that are not related to sales orders.

You need to explore accounting solutions for these business requirements.

What should you recommend? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Requirement	Option
Calculate aged balances by customer.	▼ Customer invoices Credit and collections Free text invoices
Create customer invoices that are not related to sales orders.	▼ Customer invoices Credit and collections Free text invoices

Correct Answer:

Answer Area

Requirement	Option
Calculate aged balances by customer.	Customer invoices / **Credit and collections** / Free text invoices
Create customer invoices that are not related to sales orders.	Customer invoices / Credit and collections / **Free text invoices**

Reference: https://docs.microsoft.com/en-us/dynamics365/finance/accounts-receivable/collections-credit-accounts-receivable

https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/about-customer-invoices-free-text-invoices-and-pro-forma-invoices

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QUESTION 4

A company that manufactures bottled and canned beverages implements Dynamics 365 Supply Chain Management.

Most products are packed in quantities of 12 or 24.

You need to recommend a process to ensure that customers always purchase the products in these predefined package quantities.

What should you recommend?

A. Set up purchase order multiples for the items.

B. Configure a standard order quantity for the items.

C. Create a purchase order and manually adjust the order quantities.

D. Set up a safety stock quantity for the items.

Correct Answer: B

Reference: https://docs.microsoft.com/en-us/dynamics365/supply-chain/production-control/default-order-settings
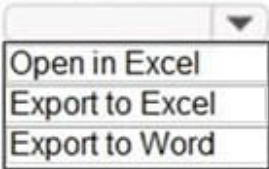
QUESTION 5

HOTSPOT

A company plans to implement Dynamics 365 finance and operations apps.

You need to recommend a feature that allow users to edit Dynamic 365 data by using Microsoft Office. Changes that you make in Microsoft Office must update Dynamic 365.

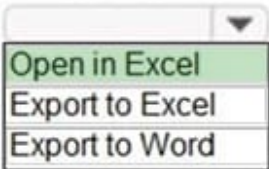What should you recommend? To answer, select the appropriate options in the answer area.

Hot Area:

Answer Area

You can use the [▼] feature to edit Dynamics 365 data by using Microsoft Excel.

    Open in Excel
    Export to Excel
    Export to Word

Correct Answer:

Answer Area

You can use the [▼] feature to edit Dynamics 365 data by using Microsoft Excel.

    Open in Excel
    Export to Excel
    Export to Word

Reference: https://docs.microsoft.com/en-us/dynamics365/fin-ops-core/dev-itpro/office-integration/use-excel-add-in

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