



MB2-712^{Q&As}

Microsoft Dynamics CRM 2016 Customization and Configuration

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QUESTION 1

You modify the Account form to contain the tabs configured and ordered as shown in the following table.

Tab name	Available on phone	Visible by default
General	Yes	Yes
Details	Yes	No
Address Info	Yes	Yes
Reseller Info	Yes	Yes
Vendor Info	No	No
Additional Info	Yes	Yes

You need to identify which tabs will be displayed by default on Dynamics CRM for tablets. Which tabs should you identify?

- A. only General, Address Info, and Reseller Info
- B. only General, Address Info, Reseller Info, and Additional Info
- C. only General, Details, Address Info, Reseller Info, and Additional Info
- D. only General, Details, Address Info, and Reseller Info

Correct Answer: C

QUESTION 2

You have a Dynamics CRM organization.

You enable Manager Hierarchy security.

You have the users shown in the following table.

User name	Manager
CEO	Not applicable
Vice President	CEO
Sales Manager	Vice President
Sales User	Sales Manager

You need to identify which actions the Vice President can perform. What should you identify?

- A. Read and update the records owned by Sales Manager. Read and update the records owned by Sales User.
- B. Read and update the records owned by Sales Manager. Read the records owned by Sales User.
- C. Read and update the records owned by Sales Manager. Read the records owned by CEO.



D. Read all of the records in the organization. Edit the records owned by Sales Manager.

Correct Answer: B

QUESTION 3

The account of a user named User1 is assigned three security roles. The security roles are defined as shown in the following tables.

Base role			
Entity	Read	Write	Delete
Account	Organization	User	None
Opportunity	None	None	None

Sales role			
Entity	Read	Write	Delete
Account	User	Business Unit	User
Opportunity	Business Unit	User	None

Marketing role			
Entity	Read	Write	Delete
Account	Business Unit	None	None
Opportunity	Organization	None	None

You need to identify which permissions to the account entity are assigned to User1. What should you identify?

A.

Correct Answer: E

QUESTION 4

You need to identify for which types of entities you can configure status reason transitions. Which two entity types should you identify? Each correct answer presents a complete solution.

A. all system entities, except for activity entities

B. the case entity



- C. all custom entities, except for custom activity entities
- D. the opportunity entity

Correct Answer: BC

QUESTION 5

You import a managed solution that contains a custom entity named Loan. Loan is enabled for customization.

You need to add a new field to the Loan entity.

What are two possible ways to achieve the goal? Each correct answer presents a complete solution.

- A. Open the imported solution, locate the Loan entity, and then add the new field.
- B. Create a new solution, add the existing Loan entity, and then add the new field.
- C. Modify the Managed Properties of the Loan entity in the imported solution.
- D. Open the default solution, locate the Loan entity, and then add the new field.

Correct Answer: BD

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