



MB6-892^{Q&As}

Microsoft Dynamics AX Distribution and Trade

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QUESTION 1

You are creating new sales agreements for a new customer. The commitment type is configured to be product quantity commitment.

Which two settings are available for this type of agreement and unavailable for other types of agreements? Each correct answer presents a complete solution.

- A. Amount
- B. Unit
- C. Discount
- D. Quantity

Correct Answer: BD

QUESTION 2

You receive a faulty item from a vendor. You need to create a vendor return. What should you create?

- A. A copy of the purchase order
- B. A free text invoice
- C. A credit note from a production order
- D. A copy of the invoice journal that includes the invoice

Correct Answer: A

QUESTION 3

You add a new prospect.

You send the prospect a sales quotation that contains 100 items.

The prospect agrees to all of the terms in the sales quotation.

You need to create a sales order and complete the sale.

What should you do?

- A. Convert the prospect to a customer, and then confirm the sales quotation.
- B. Cancel the sales quotation, and then enter a new sales order.
- C. Confirm the sales quotation, and then enter a new sales order.
- D. Confirm the sales quotation, convert the prospect to a customer, and then enter a new sales order.



Correct Answer: D

QUESTION 4

You plan to create a sales order for an item.

Currently, you do not have the item on hand, but you have a purchase order for the item.

You need to ensure that the item can be reserved against the purchase order.

What should you do?

- A. From the Accounts payable parameters form, set Reservation to Automatic.
- B. From the Inventory and warehouse management parameters form, select Reserve items automatically.
- C. From the Accounts receivable parameters form, set Reservation to Automatic.
- D. From the Inventory and warehouse management parameters form, select Reserve ordered items.

Correct Answer: D

QUESTION 5

You are the accounts payable manager for your company.

Your company's agreement with a supplier stipulates that when you buy a quantity of more than 100 HDMI cables (product A0001), your order will be discounted by 8 percent. You need to configure Microsoft Dynamics AX Distribution and

Trade to fulfill this requirement.

What should you do?

- A. Set up a Purchase agreement for the vendor, select the Product value commitment, specify the value of 101 items at the regular price, and then add a discount of 8%.
- B. Set up a Purchase agreement for the vendor, select the Product quantity commitment type, and then add a line for the appropriate items with a quantity of 101 and an 8% discount.
- C. Set up a Line discount trade agreement journal, select the appropriate vendor and item combination, and then enter an 8% for Discount percentage 1 and a minimum quantity of 101.
- D. Set up a Total discount trade agreement journal, select the appropriate vendor and item combination, and then enter an 8% for Discount percentage 1 field.

Correct Answer: B



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