



MB6-897^{Q&As}

Microsoft Dynamics 365 for Retail

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QUESTION 1

You are performing reporting for stores. You need calculate and post statements. Which workspace should you use?

- A. retail store financials
- B. channel deployment
- C. retail store management
- D. category and product management

Correct Answer: A

Reference: <https://docs.microsoft.com/en-us/dynamics365/unified-operations/retail/tasks/create-calculate-post-statement-retail-store>

QUESTION 2

You are setting up sales price margins for a vendor. The vendor provides retail prices for products that they supply.

You need to convert the vendor's retail price into a sales price.

Which ratio should you choose?

- A. current
- B. quick
- C. suggested contribution
- D. contribution

Correct Answer: D

Reference: <https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/set-up-vendor-sales-price-margins>

QUESTION 3

You configure a loyalty program for a store.

Which two actions can you perform? Each correct answer presents a complete solution.

- A. Use retail price group to enable the feature of loyalty specific pricing and offer.
- B. Link channels to loyalty scheme.
- C. Use multiple-tier qualifying criteria over flexible periods to achieve loyalty status.
- D. Create activities that can accumulate points or status.



Correct Answer: CD

QUESTION 4

You are configuring data distribution. You set up a channel profile to enable retail communication. You create the channel database groups.

You need to complete the data distribution and publish data to the retail stores.

What should you do?

- A. Configure the distribution schedules.
- B. Create jobs in the Retail Scheduler.
- C. Create retail channels.
- D. Configure the Retail Server URL.

Correct Answer: A

QUESTION 5

Which two scenarios restrict the cancellation of a sales order? Each correct answer presents a complete solution.

- A. The sales order is on backorder.
- B. The sales order is partially picked.
- C. The sales order has a posted credit card payment.
- D. The sales order is fully picked.

Correct Answer: BD

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