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QUESTION 1

During a sales motion with a new prospect, the prospect asks to do a POC so they can experience Nutanix in their environment. What is the most important item the SE must have in place with the prospect before moving forward with a POC?

- A. Start date of the POC
- B. Defined and measurable success criteria
- C. Meeting frequency
- D. Number of Nodes/Block to be used during the POC

Correct Answer: B

QUESTION 2

Which two Citrix desktop creation capabilities are supported on Nutanix AHV? (Choose two)

- A. Provisioning Service
- B. System Center Virtual Machine Manager
- C. Composer
- D. Machine Creation Services
- E. Desktop Delivery Controller

Correct Answer: AD

QUESTION 3

When planning an Oracle database deployment on Nutanix, which best practice should the SE consider?

- A. Creating one storage container per database.
- B. Ensuring deduplication is enabled.
- C. Choosing nodes with more cores and lower clock speed.
- D. Choosing nodes with higher clock speed and fewer cores.

Correct Answer: D

QUESTION 4

A customer performs a 1-click, non-disruptive upgrade on a 3-node Nutanix cluster. While the CVM on Node A is



rebooting, a VM on Node A overwrites an existing block of data. How does Nutanix AOS ensure data integrity during the upgrade? (Choose Two)

- A. AOS marks the replica as read only and waits until the original replica is back online to prevent corruption.
- B. AOS writes two copies across the remaining nodes to maintain resiliency
- C. AOS leverages Erasure Coding to maintain resiliency.
- D. AOS only overwrite the available copy and waits until the original copy is back online before restoring resiliency

Correct Answer: BD

QUESTION 5

A prospective customer is evaluating solutions to support a project. The systems engineer proposes a hybrid model as recommended by Sizer. The prospect is concerned about the performance of a hybrid configuration and is evaluating an all flash array. Which two Nutanix features should be discussed to address the concerns of the prospective customer? (Choose two)

- A. AHV Turbo Mode
- B. Data Locality
- C. Automatic Data Tiering
- D. Acropolis Dynamic Scheduler

Correct Answer: AB

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