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QUESTION 1

Which scenario presents a Nutanix sales opportunity for this healthcare company?

- A. A healthcare company needs to scan medical data from paper to digital
- B. A healthcare company needs longer battery life from their medical device carts
- C. A healthcare company needs to evaluate their wearable device management strategy
- D. A healthcare company has standardized on HPE hardware, but needs a private cloud experience

Correct Answer: A

QUESTION 2

What HCI term refers to the ability to pay for infrastructure as an organization grows?

- A. Scaleup infrastructure
- B. Total cost of ownership (TCO)
- C. Fractional consumption
- D. Rapid time to deploy

Correct Answer: C

QUESTION 3

A customer is considering moving to the public cloud. What does the customer need to consider?

- A. Hypervisor choice
- B. Data locality
- C. Security
- D. Virtual machines

Correct Answer: C

QUESTION 4

What yearly event does Nutanix host for customer appreciation?

- A. XTreme
- B. .NEXT



C. Activate

D. Xlive!

Correct Answer: B

QUESTION 5

Which scenario presents an opportunity for Nutanix Solution for a financial firm?

A. The financial firm needs to secure the data around it's microtransactions

B. The financial firm's limited staff needs to solve problem faster

C. The financial firm needs to improve the office internet speed

D. The financial firm needs to prevent use of BYOD on their network

Correct Answer: B

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