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QUESTION 1

Which scenario presents a Nutanix sales opportunity for this healthcare company?

- A. A healthcare company needs to scan medical data from paper to digital
- B. A healthcare company needs longer battery life from their medical device carts
- C. A healthcare company needs to evaluate their wearable device management strategy
- D. A healthcare company has standardized on HPE hardware, but needs a private cloud experience

Correct Answer: A

QUESTION 2

Which differentiating Nutanix technology enables customers the advantage of running different workloads on newer hardware generation nodes within cluster without compromising performance compared to 3tier environments that lack this ability?

- A. Data Locality
- B. AHV
- C. Boost acceleration
- D. Snapshots

Correct Answer: A

QUESTION 3

Which initial service does Xi Cloud offer?

- A. Disaster Recovery Service
- B. VDI Service
- C. Database Service
- D. Email Service

Correct Answer: A

QUESTION 4

A customer has a dataintensive application that generates a lot of reads and writes. What benefit does Nutanix offer that should be positioned for this customer?



- A. Data protection
- B. Data deduplication
- C. Data redundancy
- D. Data locality

Correct Answer: D

QUESTION 5

Which Nutanix product provides ease of application, automation, and lifecycle management?

- A. XRay
- B. Calm
- C. Xtract
- D. AHV

Correct Answer: B

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