



NCSR-LEVEL-1^{Q&As}

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QUESTION 1

Midsized business is looking to move off to Office 365 and refresh their on-site infrastructure. What workload associated with Office 365 can Nutanix manage?

- A. Oracle
- B. Openstack
- C. SAP
- D. Exchange

Correct Answer: D

QUESTION 2

Which Nutanix product provides enterprise file services?

- A. Acropolis
- B. Calm
- C. Prism
- D. Xi

Correct Answer: A

QUESTION 3

Which Nutanix product provides ease of application, automation, and lifecycle management?

- A. XRay
- B. Calm
- C. Xtract
- D. AHV

Correct Answer: B

QUESTION 4

SMB customer says Nutanix Platform is too expensive. What value should you highlight?

- A. Nutanix simplifies the SMB environment and management console



- B. Nutanix averages above a 90% Net Promoter Score (NPS)
- C. Nutanix provides immediate ROI and TCO benefits
- D. Nutanix supports multiple hypervisors

Correct Answer: C

QUESTION 5

Which scenario presents an opportunity for Nutanix Solution for a financial firm?

- A. The financial firm needs to secure the data around it\\'s microtransactions
- B. The financial firm\\'s limited staff needs to solve problem faster
- C. The financial firm needs to improve the office internet speed
- D. The financial firm needs to prevent use of BYOD on their network

Correct Answer: B

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