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QUESTION 1

If a channel rep identifies an HX opportunity, where should they register the deal?

- A. The distributor
- B. Lenovo
- C. Nutanix
- D. The system integrator

Correct Answer: B

QUESTION 2

A large financial customer buys a strings of bank branch offices. They want to roll out a standardized platform to all branch offices. Two main pain points are the need for single pane of glass and the need to eliminate the ongoing Vmware license fees Which 2

Nutanix technologies are appropriate to address this customer\\'s needs?

- A. AHV and Calm
- B. Prism and AFS
- C. Zookeeper and Cassandra
- D. Prism and AHV

Correct Answer: D

QUESTION 3

Which differentiating Nutanix technology enables customers the advantage of running different workloads on newer hardware generation nodes within cluster without compromising performance compared to 3tier environments that lack this ability?

- A. Data Locality
- B. AHV
- C. Boost acceleration
- D. Snapshots

Correct Answer: A

QUESTION 4



Which initial service does Xi Cloud offer?

- A. Disaster Recovery Service
- B. VDI Service
- C. Database Service
- D. Email Service

Correct Answer: A

QUESTION 5

Which scenario presents an opportunity for Nutanix Solution?

- A. A sport team needs digital signage solutions for inside the stadium
- B. A sport team needs mobile device management options for their digital playbook
- C. A sport team needs mobile devices to use on the field to assist in realtime calling
- D. A sport team needs infrastructure to track and analyze player sensor data

Correct Answer: D

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