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QUESTION 1

A customer needs to eliminate hypervisor licensing and reduce costs at the DR site. Which Nutanix product should be used to meet this goal?

- A. Calm
- B. AHV
- C. AFS
- D. Flow

Correct Answer: B

QUESTION 2

Which Nutanix product provides centralized governance based on role-based access control to improve ROI and reduce TCO?

- A. Calm
- B. Prism
- C. Sizer
- D. X-ray

Correct Answer: B

QUESTION 3

A customer's security team needs to isolate their employees from contractors in their VDI deployment. Which Nutanix product meets this requirement?

- A. X-ray
- B. AHV
- C. Flow
- D. Calm

Correct Answer: C

QUESTION 4

A customer is considering moving from ESXi to AHV. What key benefit of AHV should drive this decision?



- A. Virtualize servers
- B. Reduce recovery time objective
- C. True single-pane management
- D. High availability

Correct Answer: C

QUESTION 5

A VMware customer is in between buying cycle and indicates they lack the budget for both storage and server. Which strategy should you use to address the customer's constraints in this situation?

- A. Engage distribution to leverage Nutanix buy-back program
- B. Recommend a Nutanix healthcheck of their current environment
- C. Review their VMware spending and explore a migration to AHV
- D. Set a meeting when their refresh cycles coincide

Correct Answer: C

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