NCSR-LEVEL-2^{Q&As}

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QUESTION 1

What is the website address to access the Nutanix hosted demo?

A. demo.nutanix.com

B. portal.nutanix.com

C. mynutanix.nutanix.com

D. www.nutanix.com/demo

Correct Answer: A

QUESTION 2

A Vmware customer is in between buying cycle and indicates they lack the budget forboth storage and server. Which strategy should you use to address the customer\\'sconstraints in this situation?

A. Engage distribution to leverage Nutanix buy-back program

B. Recommend a Nutanix healthcheck of their current environment

C. Review their Vmware spending and explore a migration to AHV

D. Set a meeting when their refresh cycles coincide

Correct Answer: C

QUESTION 3

A customer is using HPE hardware but is interested in Nutanix software. What is the appropriate solution to highlight with this customer?

A. Nutanix software running on HPE Synergy

B. Nutanix software running on HPE DL380

C. Nutanix NX Appliance

D. Nutanix software running on HPE Apollo

Correct Answer: B

QUESTION 4

A prospect is looking for a cost-effective, on-prem alternative to AWS ElasticFile Services (EFS). What should you highlight to this prospect?

A. Nutanix ABS exposes iSCSI block storage and is natively integrated into Nutanix

B. Nutanix ACS is natively integrated into Nutanix and has a broad ecosystem

C. Nutanix AFS is simple, scalable, enterprise class, and is natively integrated into Nutanix

D. Nutanix AFS has broad ecosystem support and can handle high enterprise performance requirement

Correct Answer: C

QUESTION 5

A customer needs to simplify their physical network infrastructure and move towards software defined network architecture. Which Nutanix solution should you propose tothe customer?

A. Calm

B. AHV

C. Flow

D. Prism

Correct Answer: C

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