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**QUESTION 1**

A customer needs to reduce the number of highly paid IT specialists required for the management of storage and virtualization. Which Nutanix product should you propose to solve this problem?

- A. Xi
- B. Prism
- C. AFS
- D. Sizer

Correct Answer: B

QUESTION 2

The IT team likes the simplicity of the block, file and platform services offered by AWS. The team prefers to keep these services on-prem. Which Nutanix product can natively include this type of functionality and deliver it on-prem?

- A. X-ray
- B. Flow
- C. Acropolis
- D. Xi

Correct Answer: C

QUESTION 3

What free tool allows partners and customers to try various "what-if" scenarios for predictable, on-demand scaling?

- A. Sizer
- B. X-Ray
- C. Flow
- D. Xi

Correct Answer: A

QUESTION 4

A customer wants to avoid virtualization vendor lock-in and escalating licensing fees. Which Nutanix product is the only product on the market able to meet these requirements?



- A. Calm
- B. Xi
- C. Flow
- D. AHV

Correct Answer: D

QUESTION 5

A prospect is under the impression that Unified Communication (UC) can only run in a dedicated environment. How should you respond to this prospect?

- A. Nutanix customers commonly run UC deployments in the same clusters as their enterprise applications
- B. Nutanix recommends isolating UC environments for security purposes
- C. Nutanix has strategic alliances with most of the prominent strategic UC providers such as Avaya, Cisco and Microsoft
- D. Nutanix is planning to add mixed application support capability in the near future

Correct Answer: A

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