



# NCSR-LEVEL-2<sup>Q&As</sup>

Nutanix Certified Sales Representative (NCSR): Level 2

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#### QUESTION 1

A customer is considering moving from ESXi to AHV. What key benefit of AHV should drive this decision?

- A. Virtualize servers
- B. Reduce recovery time objective
- C. True single-pane management
- D. High availability

Correct Answer: C

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#### QUESTION 2

A customer needs to simplify their physical network infrastructure and move toward a software-defined network architecture. Which Nutanix solution should the customer use to achieve this goal?

- A. Calm
- B. AHV
- C. Prism
- D. Flow

Correct Answer: C

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#### QUESTION 3

A customer needs to eliminate hypervisor licensing and reduce costs at the DR site. Which Nutanix product should be used to meet this goal?

- A. Calm
- B. AHV
- C. AFS
- D. Flow

Correct Answer: B

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#### QUESTION 4

What is the key benefit of Nutanix's automated STIG?

- A. Performance enhancements



- B. Software encryption
- C. Storage management efficiencies
- D. Automated validation and self-healing

Correct Answer: D

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#### QUESTION 5

How is the Prism User Interface accessed?

- A. From a storage array
- B. From a locally installed Windows application
- C. Through the Nutanix Marketplace
- D. Via any web-based browser

Correct Answer: D

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