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QUESTION 1

A customer wants to avoid virtualization vendor lock-in and escalating licensing fees. Which Nutanix product is the only product on the market able to meet these requirements?

A. Calm

B. Xi

C. Flow

D. AHV

Correct Answer: D

QUESTION 2

An AWS customer is experiencing the financial impact of public cloud lock-in and requires long term

flexibility and choice across clouds.

Which Nutanix product can help with multi-cloud platform?

A. Calm

B. AHV

C. Xi

D. AFS

Correct Answer: A

QUESTION 3

A customer is considering changing server manufacturers in the next 12 to 18months. Which Nutanix solution should be positioned for this customer?

A. Prism

B. Nutanix Software

C. Xi

D. IBM HCI powered by Nutanix

Correct Answer: B

QUESTION 4

What is the key feature of the Xi Disaster Recovery service that enables reliableexecution of a DR process?

A. Built-in security

B. One-click failover

C. Nutanix community edition

D. ESXi to AHV conversion

Correct Answer: B

QUESTION 5

A prospect has regulatory concerns and requires network isolation of VMs that processpersonally identifiable information (PII). Which Nutanix solution address this concern?

A. Prism Pro

B. Calm

C. Acropolis

D. Flow

Correct Answer: D

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