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QUESTION 1

A customer struggles with application-level security. Policy creation for the applications is difficult due to lack of domain knowledge or application complexity. Which Nutanix product can address this issue?

- A. Prism Pro
- B. AHV
- C. Flow
- D. Acropolis Network Services

Correct Answer: D

QUESTION 2

A customer is using legacy infrastructure. The existing legacy infrastructure vendor's sales team is competing for this project. The customer wants to continue to use that server platform. What should a Nutanix seller position to the customer in this case?

- A. Prism
- B. Nutanix NX
- C. Nutanix Software
- D. Xi

Correct Answer: C

QUESTION 3

A prospect buys a very expensive ELA for vSphere Enterprise Plus. Which Nutanix product can replace the most common vSphere functions and is included in the solution at no additional cost?

- A. AHV
- B. Prism Pro
- C. Calm
- D. Xi

Correct Answer: A

QUESTION 4

Which Nutanix product is delivered security hardened and includes built-in security throughout the entire development



cycle?

- A. Prism
- B. AHV
- C. Sizer
- D. Calm

Correct Answer: B

QUESTION 5

An existing customer requires Nutanix support for both hardware and software. What is the appropriate solution to highlight with the customer?

- A. Lenovo HX
- B. DellEMC XC core
- C. Nutanix NX
- D. Nutanix software

Correct Answer: C

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