P1000-015^{Q&As}

IBM B2B Collaboration Solutions Technical Mastery v2

Pass IBM P1000-015 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.geekcert.com/p1000-015.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by IBM Official Exam Center

⚙ **Instant Download** After Purchase

⚙ **100% Money Back** Guarantee

⚙ **365 Days** Free Update

⚙ **800,000+** Satisfied Customers

QUESTION 1

Based on the battle card, who is a top competitor for IBM\\'s B2B Collaboration offerings?

A. FileZilla

B. RSSBus

C. Control Center

D. Axway

Correct Answer: D

QUESTION 2

Which two plays are appropriate when discussing B2B Software with customers?

A. Discuss the integration of our B2B Software with our Lotus Notes platform

B. Discuss bundling file transfer and EDI into a single server-based solution (e.g. EDI and HIPAA compliance)

C. Mention the offer to subscribe to 2 years of SandS and get the 3rd year free of charge

D. Discuss potential for consolidation of current solutions

E. Discuss the 90-day "Try Before You Buy" program

Correct Answer: DE

QUESTION 3

What information is NOT required to build a new PEM quote for customers?

A. IBM service billing frequency (Up-front, annually, quarterly, monthly...)

B. # of B2B transactions allowed per month with your trading partners

C. Number of expected customers, suppliers, partners or transmissions to be on-boarded or managed

D. three years of customer commitment in the initial agreement

Correct Answer: C

QUESTION 4

Which offering is NOT a part of B2B Collaboration solutions?

A. IBM Global High-Availability Mailbox

B. IBM Transformation Extender

C. Web Forms

D. Sterling Secure Proxy

E. Sterling B2B integrator

Correct Answer: C

QUESTION 5

Which of these is a purchasable add-on for Connect:Direct?

A. High-speed add on

B. Secure+ Add-on

C. Command Line Interface

D. Cloud Certification

Correct Answer: A

Reference: http://www-01.ibm.com/common/ssi/cgi-bin/ssialias?
subtype=caandinfotype=anandsupplier=897andletternum=ENUS216-121

Latest P1000-015 Dumps   P1000-015 PDF Dumps   P1000-015 Study Guide