



# P1000-015<sup>Q&As</sup>

IBM B2B Collaboration Solutions Technical Mastery v2

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### QUESTION 1

Which of these is a purchasable add-on for Connect:Direct?

- A. High-speed add on
- B. Secure+ Add-on
- C. Command Line Interface
- D. Cloud Certification

Correct Answer: A

Reference: <http://www-01.ibm.com/common/ssi/cgi-bin/ssialias?subtype=caandinfotype=anandsupplier=897andletternum=ENUS216-121>

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### QUESTION 2

When pricing for Sterling File Gateway (SFG), what is a "Connection"?

- A. A client technical contact in support.
- B. An EDI data map.
- C. A file that SFG connects to.
- D. A directly configured endpoint, including application interfaces.

Correct Answer: D

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### QUESTION 3

Which two statements about providing sales quotes for Watson Supply Chain offerings are correct?

- A. Quotes are based on part numbers and the quantity required, and other factors such as historical spend with IBM
- B. Sales reps do not need to check the Global Watch List
- C. The manager is required to review every quote before it is released
- D. To encourage cross-selling, quotes are based on the number of solutions purchased by the client location only
- E. Sellers must use quotes generated from the SQO system

Correct Answer: AB

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### QUESTION 4



What is a main business value provided by IBM Control Center?

- A. Controls access to sensitive personal information and HIPAA data
- B. Provides centralized monitoring and alerting capabilities for B2B integration and MFT file exchanges
- C. Reduces risk associated with data loss from security breach
- D. Provides centralized and easy onboarding of customers, large and small

Correct Answer: B

Reference: [http://www-01.ibm.com/common/ssi/ShowDoc.wss?docURL=/common/ssi/rep\\_ca/1/897/ENUS216-111/index.html&lang=en&request\\_locale=en](http://www-01.ibm.com/common/ssi/ShowDoc.wss?docURL=/common/ssi/rep_ca/1/897/ENUS216-111/index.html&lang=en&request_locale=en)

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#### QUESTION 5

Based on the battle card, who is a top competitor for IBM's B2B Collaboration offerings?

- A. FileZilla
- B. RSSBus
- C. Control Center
- D. Axway

Correct Answer: D

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