



P1000-015^{Q&As}

IBM B2B Collaboration Solutions Technical Mastery v2

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QUESTION 1

What does IBM Transformation Extender Advanced (ITXA) capability add to ITX?

- A. Delivering financial statements of customer spend across all accounting periods
- B. Managing onboarding a company's trading partners
- C. Increasing customer engagement and retention
- D. Bundles enveloping, pre-processing, mapping, de-enveloping, and post processing into a single tool which is a very effective for EDI

Correct Answer: A

Reference: https://www.ibm.com/support/knowledgecenter/en/SSDF7K_9.0.0/com.ibm.help.common.doc/kc_welcome_9.0.html

QUESTION 2

For B2B Collaboration Solutions, each instance of QA, Dev or Test in a separate license and part number. What does IBM typically charge for each non-production deployment?

- A. 25% of the charge for production
- B. 100% or the same charge as for production
- C. 75% of the charge for production
- D. 50% of the charge for production

Correct Answer: A

QUESTION 3

When meeting with the Chief Supply Officer for PEM, which set of prospecting questions would be the MOST appropriate?

- A. How long does it take you to recognize value from a new trading partner relationship? When do you start getting revenue in the partner onboarding cycle?
- B. What percentage of orders is managed electronically? What percentage of orders is managed manually?
- C. What is the average number of line items on your hardcopy Purchase Orders? How many pages it is usually?
- D. Do you want to deploy the partner engagement solution on IBM managed cloud? Or behind your firewall?

Correct Answer: A



QUESTION 4

Sterling Secure Proxy is add-on module for Sterling File Gateway (SFG) and/or which product?

- A. Gentran
- B. WebSphere Commerce
- C. Connect:Direct
- D. Bluemix

Correct Answer: C

Reference: ftp://public.dhe.ibm.com/software/commerce/doc/mft/ssp/34/SSP_Reverse_Proxy_Scenarios_SSO_Book.pdf

QUESTION 5

In what market is Connect:Direct the industry leader?

- A. Partner onboarding
- B. Connecting and monitoring systems
- C. Data translation
- D. Point-to-point file transfer

Correct Answer: D

Reference: <https://www.ibm.com/downloads/cas/KXXWGXWA>

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