



# P2020-795<sup>Q&As</sup>

IBM Decision Optimization Technical Mastery Test v2

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#### QUESTION 1

A customer is looking for a solution to determine the best staff levels at their service centers while considering variability in arrival rates of service tickets and duration to resolve them. Which IBM offering will the technical seller propose to the customer?

- A. CPLEX Optimization Studio
- B. SPSS Modeler
- C. Decision Optimization Center with Uncertainty Toolkit
- D. cloud

Correct Answer: C

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#### QUESTION 2

Which differentiates IBM Decision Optimization solutions against packaged solutions?

- A. The upfront cost is often significantly lower compared to packaged solutions.
- B. They are easier and faster to install and get up and running.
- C. They offer unique competitive advantage with no custom development required.
- D. They can evolve in the future to address changes in business requirements.

Correct Answer: A

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#### QUESTION 3

A technical seller conducts the business section of an IBM Decision Optimization Discovery Workshop with the client. It is important that the technical seller:

- A. Understand the financial, managerial and time constraints that exists as well as give a solution overview.
- B. Illustrate IBM's capabilities with success stories as well as give a solution overview.
- C. Understand the financial, managerial and time constraints that exist as well as make sure that the business problem is clearly expressed
- D. Discuss the IT architecture as well as make sure the business problem is clearly expressed.

Correct Answer: C

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#### QUESTION 4

A customer is interested in having a single environment for running their predictive and decision optimization models.



The predictive model, developed as an SPSS stream,

- A. Decision Optimization Center Data Server
- B. Decision Optimization Center Solution Accelerator
- C. WebSphere Application Server
- D. Decision Optimization Center Client

Correct Answer: B

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#### QUESTION 5

A customer is interested in an affordable deployment of an IBM Decision Optimization Center (DOC) solution that will support a collaborative planning application with multiple business users. What should the technical seller inquire about that would allow the IBM team to come up with a sizing recommendation for the IBM DOC CPLEX Server Component?

- A. The number of business users that will be using the optimization application
- B. The number of concurrent optimization requests that are expected to reach the CPLEX server at any given time.
- C. The amount of time it takes for the server to respond to a single optimization request.
- D. The number of variables and constraints in the optimization problem.

Correct Answer: D

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