P2020-795 Q&As

IBM Decision Optimization Technical Mastery Test v2

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QUESTION 1

A technical seller has conducted an IBM Decision Optimization Discovery Workshop with a client. Which outcomes are essential to conclude the discovery?

A. An understanding of the business situation as well as the technical and financial information.

B. An understanding of the business situation as well as the solution overview and the solution approach.

C. The stakeholders being convinced as well as the technical and financial information.

D. The definition of a Proof of Concept has been established as well as the solution overview and the solution approach

Correct Answer: B

QUESTION 2

When an IBM Decision Optimization technical seller talks about the information technology stack that is needed to support effective decision making, which would be the primary target audience?

A. Chief Financial Officer

B. Vice President of Marketing

C. Chief Information Officer

D. Vice President of Production

Correct Answer: C

QUESTION 3

While the components of a product demonstration will vary depending upon the requirements of the prospective customer, a best practice for all successful product demonstrations is to:

A. Cover as many features as possible in order to impress the prospect.

B. Lead with a description of the product architecture.

C. Start by describing all input data before showing the solution.

D. Focus on 2-5 key features and summarize their benefits.

Correct Answer: D

QUESTION 4

A customer is interested in deploying an optimization solution with IBM Decision Optimization CPLEX Deployment Edition. What should the technical seller inquire about that would allow the IBM team to come up with a sizing

recommendation?

A. The number of business users that will be using the optimization application.

B. The number of concurrent optimization requests that are expected to reach CPLEX at any given time

C. The amount of time it takes for CPLEX to solve a single optimization request

D. The number of variables and constraints in the optimization problem

Correct Answer: D

QUESTION 5

A customer wants to provide a web based user interface (UI) to its business users for reviewing the Key Performance Indicators of their production schedule. They maintain this as a master scenario in Decision Optimization Center (DOC) based solution. Which DOC feature can be leveraged for developing a reviewer web UI?

A. Decision Optimization Center CPLEX Server

B. Decision Optimization Center Data Server

C. Decision Optimization Center Client

D. Decision Optimization Center REST API

Correct Answer: C

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