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QUESTION 1

A custom redirect has a completion action to add a tag of "clicked" to all prospects that click it. An unknown visitor clicks on the link and then fills out the form as Bob. A prospect also clicks on the link and fills out a form as Kate.

Which three things will affect the prospect records based on these activities? (Choose three answers.)

- A. Bob's prospect record will have a tag of "clicked" applied to it.
- B. Bob's prospect record will show him clicking on the link and filling out the form.
- C. Kate's prospect record will show her clicking on the link and filling out the form.
- D. Kate's prospect record will have a tag of "clicked" applied to it.
- E. Bob's visitor record will have a tag of "clicked" applied to it.

Correct Answer: BCD

QUESTION 2

Which two actions can be used to change a prospect's Pardot campaign? (Choose two answers.)

- A. Create an automation rule to change Pardot campaign for prospects meeting certain criteria.
- B. Add the prospect to a static list.
- C. Create a segmentation rule to change the Pardot campaign for prospects meeting certain criteria.
- D. Manually change the prospect's Pardot campaign when editing the prospect record.

Correct Answer: AD

QUESTION 3

A marketing user wants to test two similar versions of an email to see which one performs better. How should they run this test?

- A. Send one version to the list now, another to the same list later, and then compare the results to determine a winner based on clicks or opens.
- B. Set up an A/B test that automatically sends the two versions to a single list and then determines a winner based on event signups.
- C. Send the two versions to two different lists, and then compare the results to determine a winner based on clicks or opens.
- D. Set up an A/B test that automatically sends the two versions to a single list and then determines a winner based on clicks or opens.

Correct Answer: D



QUESTION 4

Which Salesforce custom fields will sync with Pardot?

- A. Custom Record Type fields
- B. Custom Prospect fields
- C. Custom Account fields
- D. Custom Opportunityfields

Correct Answer: BCD

QUESTION 5

What is the expected behavior if an automation rule is NOT set to repeat?

- A. The prospect can match the criteria multiple times and the action runs each time.
- B. The action can only run once per day on the prospect.
- C. The prospect matches the criteria once, but the action runs multiple times.
- D. The prospect matches the criteria once and the action runs once.

Correct Answer: C

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