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QUESTION 1

When configuring an Adaptive Model, the property type Integer is automatically translated to which predictor type?

- A. Symbolic
- B. Numeric
- C. Alphanumeric
- D. Number

Correct Answer: A

Reference: <https://community1.pega.com/community/pega-academy/question/comparison-adaptivemodel-vs-predictive-model>

QUESTION 2

Adaptive model predictors are selected from the _____.

- A. communication channel
- B. similar propositions
- C. customer profile
- D. proposition profile

Correct Answer: C

QUESTION 3

In a prioritization expression, to balance the customer needs and business objectives you adjust _____.

- A. customer contact rules
- B. weights and levels
- C. product compatibility rules
- D. product eligibility rules

Correct Answer: B

Reference: <https://pegasystems2.https.internapcdn.net/pegasystems2/marketing/C-762-StudentGuide.pdf>

QUESTION 4



Proactive retention is applicable when a customer is _____.

- A. initiating contact to churn
- B. in a collections process
- C. likely to churn
- D. a high value customer

Correct Answer: C

Reference: <https://pegasystems2.https.internapcdn.net/pegasystems2/marketing/C-762-StudentGuide.pdf>

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QUESTION 5

The Adaptive Model instance is created when you _____.

- A. execute the strategy containing the Adaptive Model component
- B. create an Adaptive Model rule
- C. configure an Adaptive Model decision component
- D. import an Adaptive Model definition rule

Correct Answer: A

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