



# PL-600<sup>Q&As</sup>

Microsoft Power Platform Solution Architect

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## QUESTION 1

### HOTSPOT

A company uses Dynamics 365 Sales and Power BI.

Sales managers must be able to keep track of changes to their pipeline in the following ways:

1.

Notify the sales managers when an Opportunity changes sales stage.

2.

Notify the sales managers when the pipeline drops below 2.5M USD.

3.

When reviewing the pipeline in Power BI, a sales executive must be able to add a Playbook to an Opportunity.

You need to recommend a solution that meets the company requirements.

Which combination of solutions should you recommend? To answer, select the appropriate option in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

### Answer Area

Notify the sales manager when an Opportunity changes sales stage.

	▼
Microsoft Power Automate, Microsoft Dataverse connector, and Microsoft Office 365 Outlook connector	
Microsoft Power Automate, Microsoft Dataverse connector, and Microsoft Office 365 users	
Microsoft Power Automate, data alerts, and Microsoft Office 365 connector	

Notify the sales managers when the pipeline drops below 2.5 USD.

	▼
Microsoft Power Automate, Microsoft Dataverse connector, and Microsoft Office 365 Outlook connector	
Microsoft Power Automate, Power BI data alerts, and Microsoft Office 365 connector	
Microsoft Power Automate, Power BI, Power Apps, and Microsoft Dataverse connector	

When reviewing the pipeline in Power BI, a sales executive must be able to add a Playbook to an Opportunity.

	▼
Power BI, Power Apps, Microsoft Dataverse connector, and Microsoft Office 365 Outlook connector	
Microsoft Power Automate, Data alerts, Microsoft Dataverse connector, and Microsoft Office 365 users	
Microsoft Power Automate, Data alerts, and Microsoft Office 365 connector	
Microsoft Power Automate, Power BI, Power Apps, and Microsoft Dataverse connector	

Correct Answer:



## Answer Area

Notify the sales manager when an Opportunity changes sales stage.

▼
Microsoft Power Automate, Microsoft Dataverse connector, and Microsoft Office 365 Outlook connector
Microsoft Power Automate, Microsoft Dataverse connector, and Microsoft Office 365 users
Microsoft Power Automate, data alerts, and Microsoft Office 365 connector

Notify the sales managers when the pipeline drops below 2.5 USD.

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Microsoft Power Automate, Microsoft Dataverse connector, and Microsoft Office 365 Outlook connector
Microsoft Power Automate, Power BI data alerts, and Microsoft Office 365 connector
Microsoft Power Automate, Power BI, Power Apps, and Microsoft Dataverse connector

When reviewing the pipeline in Power BI, a sales executive must be able to add a Playbook to an Opportunity.

▼
Power BI, Power Apps, Microsoft Dataverse connector, and Microsoft Office 365 Outlook connector
Microsoft Power Automate, Data alerts, Microsoft Dataverse connector, and Microsoft Office 365 users
Microsoft Power Automate, Data alerts, and Microsoft Office 365 connector
Microsoft Power Automate, Power BI, Power Apps, and Microsoft Dataverse connector

Box 1: Microsoft Power Automate, Microsoft Dataverse connector, and Microsoft 365 Outlook connector Use Microsoft Dataverse as the data source.

While Power Automate is a robust tool with ever-expanding capabilities, it also handles simple tasks with grace. A universal business need for many organizations is the ability to automate email notifications based on certain criteria: an opportunity is won, send an email to the sales manager; a case is closed, send an email to the customer; a work order is completed, send an email to the customer.

Power Automate can easily accommodate this using the Microsoft 365 Outlook connector.

Box 2: Microsoft Power Automate, Power Bi data alerts, and Microsoft 365 connector

Data alerts in the Power BI service: Set alerts to notify you when data in your dashboards changes beyond limits you set.

Box 3: Microsoft Power Automate, Power BI, Power Apps, and Microsoft Dataverse connector

Reference:

<https://www.velosio.com/blog/2021/01/27/tracking-emails-the-right-way-with-power-automate/>

<https://docs.microsoft.com/en-us/power-bi/create-reports/service-set-data-alerts>

## QUESTION 2

You are designing a Microsoft Power Platform solution for a company. The company issues each employee a tablet device.

The company wants to simplify the opportunity management processes and automate when possible. The company identifies the following requirements:

1.  
Users must have a visual guide to know which data to enter in each step of the opportunity management process.
- 2.



The system must automatically assign the opportunity to a manager for approval once all data is entered.

3.

The system must notify an assignee each time an opportunity is assigned to them by using push notifications.

4.

When a user selects a push notification, the associated opportunity must display.

You need to recommend the Microsoft Power Platform components that will meet their requirements.

Which three Microsoft Power Platform components should you recommend? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. Power Apps mobile apps
- B. Power Automate desktop flows
- C. Power Automate cloud flows
- D. Power Virtual Agents chatbots
- E. Business process flows

Correct Answer: ACE

AC: Power Automate cloud flows

(The system must notify an assignee each time an opportunity is assigned to them by using push notifications.)

To receive push notification, each user must have opened the app in Power Apps Mobile.

E: Business process flows provide a guide for people to get work done. They provide a streamlined user experience that leads people through the processes their organization has defined for interactions that need to be advanced to a conclusion of some kind.

(Users must have a visual guide to know which data to enter in each step of the opportunity management process.)

Reference:

<https://docs.microsoft.com/en-us/power-automate/business-process-flows-overview>

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### QUESTION 3

#### DRAG DROP

A company plans to import one million records of legacy data into Microsoft Power Platform. You configure the solution in a test environment by using custom tables modeled to new business processes. You load the legacy data into the custom tables.



You monitor the test environment during the test uploads and sequence the data loads only outside of business hours.

You need to determine how to deploy all the components and legacy data into production.

Which three actions should you perform in sequence?

To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

Select and Place:

## Actions

Import the solution in the production environment.

Create an incremental refresh schedule.

Update the production connection information.

Add dataflows to the solution.

Create a data integration project.

## Steps

Correct Answer:



## Actions

Update the production connection information.

Create a data integration project.

## Steps

Create an incremental refresh schedule.

Add dataflows to the solution.

Import the solution in the production environment.

Reference: <https://learn.microsoft.com/en-us/power-query/dataflows/incremental-refresh>

### QUESTION 4

#### HOTSPOT

A company plans to create a Power Platform solution that integrates with Dynamics 365 Sales.

The solution must meet the following requirements:

Connect directly with a Microsoft Azure SQL database as an external data source at run time where specific data is available in the Dynamics 365 Sales solution without the need for data replication.





An external system needs to send data to the company's Dynamics 365 Sales solution.

You need to recommend the most suitable solution to integrate Dynamics 365 Sales with both systems.

What should you recommend? To answer, select the appropriate option in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

### Answer Area

Integration requirement	Solutions
Have read-only visibility of data from an external Azure SQL database.	<div><div></div><div>Use virtual tables.</div><div>Use a custom plug-in.</div><div>Use Dynamics 365 Web API.</div><div>Use a web resource to display data.</div></div>
External system sends data to Dynamics 365 Sales.	<div><div></div><div>Use a custom plug-in.</div><div>Use Dynamics 365 Web API.</div><div>Use a web resource to display data.</div></div>

Correct Answer:

### Answer Area

Integration requirement	Solutions
Have read-only visibility of data from an external Azure SQL database.	<div><div></div><div>Use virtual tables.</div><div>Use a custom plug-in.</div><div>Use Dynamics 365 Web API.</div><div>Use a web resource to display data.</div></div>
External system sends data to Dynamics 365 Sales.	<div><div></div><div>Use a custom plug-in.</div><div>Use Dynamics 365 Web API.</div><div>Use a web resource to display data.</div></div>

Box 1: Use Virtual tables

A virtual entity is a custom entity in Dynamics 365 Customer Engagement (on-premises) that has fields containing data



from an external data source. Virtual entities appear in your app to users as regular entity records, but contain data that is

sourced from an external database, such as an Azure SQL Database. Records based on virtual entities are available in all clients including custom clients developed using the Dynamics 365 Customer Engagement Web Services.

Box 2: Use Dynamics 365 Web API.

Dynamics 365 Web Services API: Many times, straight database-to-database integrations aren't a possibility. In these cases, the development of a solution may depend on utilization of the Dynamics 365 Customer Engagement web services

API (Application Programming Interface).

Reference:

<https://docs.microsoft.com/en-us/dynamics365/customerengagement/on-premises/customize/create-edit-virtual-entities>

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## QUESTION 5

### HOTSPOT

You need to recommend solutions for the organization's technical challenges.

What should you recommend? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:





## Answer Area

### Requirement

Provide workers a self-service option for viewing personal and skills information.

Authenticate workers who use the self-service option for updating skills information.

Plan routes for audit teams.

### Solution

Power Automate  
QnA Maker  
Azure Cognitive Services

Azure Active Directory B2B  
Azure Active Directory B2C  
Dynamics 365 owner team

Azure traffic routing  
Address input component  
Dynamics 365 Field Service

Correct Answer:

## Answer Area

### Requirement

Provide workers a self-service option for viewing personal and skills information.

Authenticate workers who use the self-service option for updating skills information.

Plan routes for audit teams.

### Solution

Power Automate  
QnA Maker  
Azure Cognitive Services

Azure Active Directory B2B  
Azure Active Directory B2C  
Dynamics 365 owner team

Azure traffic routing  
Address input component  
Dynamics 365 Field Service



#### Box 1: Power Automate

Self-service purchase is available for Power Platform (Power BI, Power Apps, and Power Automate), Project, and Visio.

#### Box 2: Azure Active Directory B2B

Scenario: First Up Consulting recruits information technology (IT) workers for temporary or permanent positions at client companies.

Azure Active Directory (Azure AD) business-to-business (B2B) collaboration is a feature within External Identities that lets you invite guest users to collaborate with your organization. With B2B collaboration, you can securely share your

company's applications and services with guest users from any other organization, while maintaining control over your own corporate data. Work safely and securely with external partners, large or small, even if they don't have Azure AD or an

IT department. A simple invitation and redemption process lets partners use their own credentials to access your company's resources.

Note, Scenario:

Workers must be able to sign into a portal by using their own email address. Workers must be required to use a secure method of authentication to be able to view their data.

User security roles must be customized to ensure that users are able to interact only with the specific data in which they need access.

#### Box 3: Dynamics 365 Field Service

Dynamics 365 Field Service functionality include:

An interactive schedule board helps dispatchers assign work orders to the best resources based on location, availability, skill set, priority, and more. This is done via a manual drag-and-drop method, a semi-automated scheduling assistant, or

fully automated with Resource Scheduling Optimization.

The schedule board displays each resource--whether an employee, contractor, or equipment--and their scheduled work orders. Resources and their assigned jobs are also displayed on a map along with routes and traffic patterns in real time.

Reference:

<https://docs.microsoft.com/en-us/microsoft-365/commerce/subscriptions/self-service-purchase-faq>

<https://docs.microsoft.com/en-us/azure/active-directory/external-identities/what-is-b2b>

<https://docs.microsoft.com/en-us/dynamics365/field-service/overview>

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