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QUESTION 1

You have Custom Object A and Custom Object B; a record has to be created on B once certain criteria is met A.

How can this be achieved?

- A. APEX Trigger on Object B
- B. Lightning Process on Object B
- C. Workflow Rule
- D. Lightning Process on Object A

Correct Answer: D

QUESTION 2

Universal containers wants to provide a different view for its users when they access an Account record in Salesforce1 instead of the standard web version. How can this be accomplished? Choose 2 answers

- A. By adding a mobile layout and assigning it to a profile.
- B. By adding quick actions in the publisher section.
- C. By adding actions in the Salesforce1 action bar section.
- D. By adding Visualforce page to the mobile cards section

Correct Answer: AD

QUESTION 3

UV has a customer base where many customers have the same or similar company names.

- A. Update the account search layout list view filter settings.
- B. Update the account search layout search results columns displayed.
- C. Update the account search layout search filter fields.
- D. Update the account search layout accounts tab columns displayed.

Correct Answer: A

QUESTION 4

DreamHouse Realty wants to make sure an Opportunity has a fieldExpected_Close_Date_c populated before it is allowed to enter the qualified stage. How should an app builder solution this request?



- A. Record Type
- B. Validation Rule
- C. Activity History
- D. Page Layout

Correct Answer: B

QUESTION 5

You need to ensure that the value in a custom field "Source Country" is validated against the standard list of ISO countries that are valid for the particular type of order, when the order is saved. What is the best way to achieve this requirement?

- A. Create a validation rule using a CASE statement.
- B. Create a validation rule using the VLOOKUP function.
- C. Create a before trigger and validate the value using APEX code.
- D. Create an after trigger and validate the value using APEX code.

Correct Answer: B

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