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QUESTION 1

Universal Containers generates leads from three different sources: web, trade shows, and partners. Some of the information collected is applicable to all sources, there is also information that is unique to each type of lead. What should an app builder configure to meet these requirements?

- A. Create three sections on the lead layout and instruct users to collapse the non-relevant fields
- B. Create a partner community and a record type for web and trade show leads
- C. Create custom page layouts for each type of lead only containing the relevant fields
- D. Create three lead record types each with its own page layout containing the relevant fields

Correct Answer: D

QUESTION 2

The VP of sales requested that Account Site Information should be visible on an Opportunity record. What is the recommended salutation to meet this requirement?

- A. Workflow Rule
- B. Cross-Object Formula Field
- C. Process Builder
- D. Roll-Up Summary Field

Correct Answer: B

QUESTION 3

In a real estate app, if a listing is sold, all related inspections for the listing must be cancelled. What business logic feature best caters to this requirement? Choose 1 answer.

- A. Use a trigger to update the status of the related inspection records when the listing status is updated
- B. Use Process Builder to define a process action to update related records based on the listing status change
- C. Use Visual Workflow to define a flow to iterate through the related inspection records and update the status to 'Cancelled'
- D. Create a standard workflow on the Listing object with a workflow record update action on the related Inspection records

Correct Answer: B

QUESTION 4



What are the standard Lightning components?

- A. Filter List
- B. Recent Items
- C. Report Chart
- D. Rich Text
- E. Visualforce Page
- F. All of the above

Correct Answer: F

QUESTION 5

Which components can be added to a lightning app on custom Object? (Choose three.)

- A. Object specific actions on the custom object
- B. Global actions
- C. Custom lightning component
- D. Standard Lightning component
- E. Visualforce

Correct Answer: BCD

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