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QUESTION 1

A customer service representative at a call center would like to be able to collect information from customers using a series of question prompts. What could be used to accomplish this?

- A. Lightning process builder
- B. Workflow Rules
- C. Lightning Connect
- D. Visual workflow

Correct Answer: D

QUESTION 2

Which statement is true when defining a Create custom action for the Contact object? (Choose two.)

- A. The create action will ignore field requirements.
- B. The create action can pre-define Contact field values.
- C. The create action allows a user to select a record type.
- D. The create action will respect validation rules.

Correct Answer: BD

QUESTION 3

You are building a project mgmt app. According to the design given to you, a project must store info regarding the various functional modules under it. Each functional module must store info regarding responsibility assigned to each developer. Info about the responsibility must have info about the due date and status.

What could be the most optimal model to achieve this?

- A. Create a Project object then Modules as a child object. Add Tasks to Modules.
- B. Create a Project then add Tasks to it. Define Modules as a field on Task.
- C. Create Project, Module, Responsibility as parent, child and grandchild objects.
- D. Create Project and Module objects then Responsibility as a junction object.

Correct Answer: A



QUESTION 4

Universal Containers is migrating its sales operations from a legacy system that was used in Europe. Opportunities need to be imported with the proper country currency. Which two steps should an app builder configure to meet these requirements? (Choose two.)

- A. Include the currency ISO code in all currency fields in the import file.
- B. Use Data Loader to import the records.
- C. Include the currency ISO Code Column in the import file.
- D. Use import the currency ISO Code Column in the import file.
- E. Use Import Wizard to import the records.

Correct Answer: AB

QUESTION 5

Which of the following sequences of milestones would represent a typical application lifecycle?

- A. Development, Integration Testing, User Acceptance Testing, Staging, Product Migration.
- B. Development, User Acceptance Testing, Production Migration.
- C. Development, Training, User Acceptance Testing, Staging, Production Migration.
- D. Development, Integration Testing, User Acceptance Testing, Regression Testing, Production Migration.

Correct Answer: A

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