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QUESTION 1

Containers have the Account object's Organization-Wide Default set to Private. The marketing team owns Accounts; however, they also need to be able to see the sales team's Accounts. Both the sales and marketing teams are in completely different branches of the role hierarchy.

What feature should be used to enable marketing to see sales-owned accounts?

- A. Public Group
- B. Flow
- C. Workflow
- D. Sharing Rules

Correct Answer: D

QUESTION 2

Ursa Major Solar is ramping up the sales team to meet increased demand. As part of the short ramp up for these new reps, the manager wants to provide a help guide to enable reps to easily get help where needed during the different sales processes.

Which solution should an app builder recommend?

- A. Flow
- B. Journey Builder
- C. Chatter Publisher
- D. Path

Correct Answer: D

QUESTION 3

Ursa Major Solar (UMS) is looking to hire some new employees. UMS wants to allow the same applicant to apply for multiple open positions using a single application. What should an app builder recommend to meet these requirements?

- A. Create a master-detail relationship on Open_Position__c to Application__c
- B. Create a master-detail relationship held on Applicant__c to Application__c
- C. Create a master-detail relationship field on Application__c to Open.Position__c
- D. Create a master-detail relationship field on Applicant__c to Apphcabon__c

Correct Answer: A



QUESTION 4

Which two options are available to an app builder when defining an object-specific Create Record custom action? (Choose two.)

- A. Allowing the end user to choose the record type.
- B. Specifying the fields and layout of the action.
- C. Redirecting the end user to the detail page of the target object.
- D. Pre-defining field values on the target object.

Correct Answer: BD

QUESTION 5

Workflow rules on custom objects are NOT automatically deleted if the custom object is deleted.

- A. True
- B. False

Correct Answer: B

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